

**Proceedings of the 93rd Annual Meeting
of the American Association of Law Libraries
Held in Philadelphia, Pennsylvania
July 15–20, 2000**

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**Tuesday Morning—Session One
July 18, 2000**

[The first session of the General Business Meeting of the American Association of Law Libraries was called to order at 9:00 A.M., at the Philadelphia Convention Center, with Margaret Maes Axtmann, President, presiding.]

Call to Order

¶1 **President Margaret Maes Axtmann** (University of Minnesota Law Library, Minneapolis, Minnesota): The Chair is pleased to call to order the first session of the 2000 AALL Business Meeting of the American Association of Law Libraries.

¶12 As of July 15, 2000, we had 1,774 AALL members registered for the 2000 Annual Meeting. Our Bylaws, Article V, Section 3, stipulate that a quorum for a business meeting of the Association shall consist of fifty members registered at that meeting. The Chair observes that there is a quorum.

Introductions

¶13 The Chair would like to introduce those present at the head table. To my immediate left are Parliamentarian Jonathan M. Jacobs; Roger Parent, Executive Director; Karl Gruben, Secretary; and our President-Elect, Bob Oakley.

¶14 The Chair would also like now to recognize several special guests who are here at our Annual Meeting in Philadelphia representing several sister law and library organizations: Ann Morrison, President of the Canadian Association of Law Libraries; Elaine Baxter, Past Chair, British and Irish Association of Law Libraries; Carolyn Malkin, representing the Australian Law Librarians Group; Larry Wenger, President of the International Association of Law Libraries; Susan DiMattia, Past President of the Special Libraries Association; Lilia Echiverri, President of the Association of Special Libraries of the Philippines; and Bob Willard, Executive Director of the National Commission on Libraries and Information Science.

Adoption of the Standing Rules

¶15 The rules of conduct for AALL general business meetings appear on page six of your Annual Meeting program.

¶16 As a special rule for this meeting, no member may speak for more than three minutes and the Chair will limit discussion to no more than ten minutes on any one agenda item. The Chair will announce when the time is completed. If members wish to extend discussion beyond the allowed time, a motion to extend discussion must be passed by a two-thirds majority.

¶17 If the Chair hears no objections, these rules will be adopted for this meeting. Hearing no objection, these rules are adopted for the 2000 Business Meeting, session one on Tuesday and session two on Wednesday.

Adoption of the Agenda for Both Sessions

¶18 For information in planning the agenda, are there any resolutions that will be introduced during the meeting? If anyone has a resolution to introduce, please provide the secretary with three copies of it now. These resolutions will be added at the end of this session of the Business Meeting, under new business. If you want to introduce a resolution for the second session of the Business Meeting, please provide the secretary with three copies in advance of that meeting. Copies

of today's agenda are available on the table outside the room, and the session today will be recessed no later than 10:30 A.M.

¶19 Are there any changes or additions to the agenda? Hearing none, I declare the agenda adopted.

Approval of the Minutes from the 1999 Business Meeting

¶10 The minutes of the 1999 Business Meeting were published in the Fall 1999 issue of the *Law Library Journal*, Volume 91, Number 4. Are there any corrections? If there are no corrections, the Chair will declare those minutes approved. Hearing no corrections, the Chair declares the minutes of the 1999 Business Meeting approved as published.

¶11 The Chair is pleased to call our secretary, Karl Gruben, to the podium for a report on the 2000 election results.

Report on Elections

¶12 **Mr. Karl T. Gruben** (Vinson and Elkins, LLP, Houston, Texas): Thank you, Madam President. We have had two mail ballots since the last annual meeting. One was for our Bylaws amendment and the other an election of officers and Board members.

¶13 The ballot for the proposed revisions to the AALL Bylaws went to the membership by mail on Monday, September 20, 1999, with the deadline for return to Headquarters of Friday, October 22, 1999. One thousand two hundred seventy ballots were returned with one ballot declared invalid. The final tally was 972 ballots in favor of the Bylaws amendment and 297 opposed, and the new Bylaws were declared effective immediately.

¶14 The ballots for the election of the 2000–2001 officers and Board members were mailed to all voting members on March 3, 2000. They were due back to Headquarters on April 7, 2000. This is consistent with the AALL Bylaws, which stipulate that ballots must be returned before May 1.

¶15 The successful candidates were Barbara Bintliff, President-Elect; and Elmo Dattalo and Sally Holterhoff, members of the Executive Board. Continuing on the Board will be Bob Oakley, President; Margie Axtmann, Past President; Janis Johnston, Treasurer; Karl Gruben, Secretary; and Maryruth Storer, Cossette Sun, Frank Liu, and Ruth Fraley, members of the Executive Board. A total of 1,880 ballots were returned on time, of which three were invalidated. An itemized list has been submitted with this report and is available from the Executive Director upon request.

¶16 **President Axtmann**: The Chair declares the following persons duly elected by the membership and asks them to stand and be recognized: Barbara Bintliff, President-Elect; Elmo Dattalo and Sally Holterhoff, members of the Executive Board. (Applause)

¶17 If there are no objections, the Chair will authorize the Secretary to destroy the ballots of the 2000 election.

Memorials

¶18 We have been informed of the deaths of several members and friends of our Association during the past year. They are Minde C. Browning, Rosalie Gerber, Della M. Geyer, Margaret Goldblatt, Kirk Gregory, Beatrice S. Hume, Mary Jenny, Ronnie S. Kasowitz, Amelia Sandique-Owens, Nicholas Triffin, and Merlin Whiteman.

¶19 Are there any other members we should remember at this time? Please stand and join me in a moment of silence in memory of those individuals who died during the past year. They will be remembered for their contributions to AALL and to the law library profession. (A moment of silence was observed by the members.) Thank you. You may be seated.

President's Certificate of Appreciation

¶20 At this time, it is my pleasure to present the President's Certificate of Appreciation. As I announced yesterday at the Association luncheon, a new scholarship for education and court administration has been established with a generous donation from Marcia Koslov. This scholarship provides an opportunity for law librarians to attend courses presented by the Institute for Court Management of the National Center for State Courts. The institute is the premier provider for educational programs in court administration.

¶21 Marcia, would you please come forward. The Certificate of Appreciation reads: "This certificate is presented to Marcia J. Koslov, Director of Knowledge Management of the National Center for State Courts, for her leadership and generosity in funding a new AALL scholarship for participants in the Court Executive Development Program of the Institute for Court Management." Congratulations, Marcia. (Applause)

Report of the President

¶22 I began this presidential year with the theme of "Gateways to Leadership" as a focus both for my term and for the 2000 Annual Meeting and conference. This emphasis goes beyond the obvious challenges of the new millennium and looks ahead to 2006 when AALL will enter its second century. I wanted to ensure that AALL would maintain its position as the premier association for legal information professionals.

¶23 Specifically, I wanted to focus on nurturing new leadership to AALL, developing and fostering a more diverse leadership, and encouraging SIS and chapter leaders to bring their talents to the larger association and the profession.

Many of AALL's groups embraced the leadership theme and planned activities to support it, and for that I am very grateful.

¶24 I chose three areas in which to focus my own energies. First, we held a leadership development retreat for SIS chairs last fall with the focus on personal and organizational leadership development. During this session, participants defined the purpose and impact of an SIS, outlined the many contributions that SISs have made to AALL, created individual leadership profiles, and identified five key leadership competencies. We later incorporated some of this work into the SIS leadership training session held each year at the Annual Meeting.

¶25 Second, we directed some attention to the profession itself, specifically, to issues related to education for law librarianship. Our Task Force to Enhance Law Librarianship Education, chaired by Penny Hazelton, has completed its work and will issue its final report after this meeting. The October 1999 issue of the *AALL Spectrum* contains the members' briefing on education for librarianship compiled by Penny Hazelton with the assistance of the task force. We also continued our involvement with the American Library Association's Congress on Professional Education. We have a representative to the Steering Committee planning a second congress, and we have representatives to ALA's Task Force on External Accreditation and the Library Career Pathways Task Force. Additionally, I visited library schools whenever I had the opportunity to do so and encouraged Executive Board members to do the same during their chapter visits.

¶26 Third, we continued our efforts to address issues relating to publishing and pricing. Our Committee on Relations with Information Vendors conducted site visits to two publishers this year, added a number of helpful tools to their Web site, and reported to the membership in the *CRIV Sheet*.

¶27 On the pricing side, I appointed a Special Committee on Pricing of Legal Publications, chaired by Anna Belle Leiserson, to assess the viability of continuing the *Price Index for Legal Publications* as a tool for measuring and reporting average price increases. The special committee recommended the creation of a new *Price Index* under the direction of an editor and advisory committee. The Executive Board recently approved this recommendation and will be forwarding other substantive issues to the new advisory committee which will be appointed shortly.

¶28 In my column in the May issue of the *AALL Spectrum*, I described the need for the Association to engage in strategic planning and the long-term efforts that we must undertake to position the Association better for the year 2000 and the future of the profession. In 1993-94, I chaired the Board's committee that drafted the "Strategic Challenge," AALL's strategic plan for 1994 to 1998 which was later updated and extended to 2000. I have spent much of this year engaged in a new strategic planning cycle with the Executive Board, and in a few minutes I will introduce Ruth Fraley to tell you about that effort and about our new strategic plan.

¶129 But first, I would like to take a moment to list some of AALL's accomplishments over the last six years. I think it's important to look back and see how far we have come with the "Strategic Challenge" as a guide and with the leadership of the presidents and Boards that served the Association during that time.

¶130 The following are accomplishments directly related to the "Strategic Challenge": Changes to the categories of AALL membership; the development of AALLNET, broadcast e-mail, and electronic discussion lists for all entities; a change from the *AALL Newsletter* to the *AALL Spectrum*; continued enhancement of the *AALL Directory and Handbook*; publication of a series of resource guides for law firm libraries; the recommendation of a new standard for case law citation, culminating in the publication of the *Universal Citation Guide*; approval of an educational policy, the establishment of the Professional Development Committee, and expanded educational offerings such as regional programs, video teleconferences, online tutorials, and electronic discussion lists; strengthened chapter relationships, including the *Chapter Leadership Bulletin*, improvements in the chapter visit process, and chapter leadership round tables held at the Annual Meeting; adoption of new ethical principles to replace an outdated code of ethics; publication of the Renaissance Committee's report on *Redefining the Profession*; expansion of the *Biennial Salary Survey* to provide information on library budgets and expenditures; conducting two Annual Meetings with programming focused on information policy issues; drafting core competencies for the law library profession; strengthening representations and strategic partnerships; and establishing financial policies that ensure stability, balanced budgets, and adequate reserves. That is only a fraction of what AALL has done in the last six years.

¶131 I find this list and all it represents truly inspirational because it's a tribute to the many AALL members who have stepped forward to do the small tasks and the big jobs. This is an association and a profession of real leaders, and it is a privilege to be a law librarian. Thank you for giving me this opportunity to serve and thanks to all of you who have exercised leadership throughout the year. (Applause)

¶132 I am pleased now to ask Ruth Fraley, member of the Executive Board, to present the new *AALL Strategic Plan*.

Strategic Plan 2000–2005

¶133 **Ms. Ruth Fraley** (New York State Unified Court System, Albany, New York): Thank you, Margie. The new *AALL Strategic Plan* is available on the table outside. Please make sure you take a copy. The work on the plan began at the annual conference last year when the committee distributed a survey which many of you were kind enough to fill out. I initially would like to thank the committee members because it's been a difficult year, very intense work, a lot of effort, and a lot of extra time. The committee members were Margie Axtmann, Jim Heller, Bob Oakley, Janis Johnston, Heather Simmons, and Maryruth Storer.

¶134 As I mentioned, we started at the annual conference last year with a survey asking members: what do you think, what do you want, what would make a difference in your daily life as a professional? Responses for the survey were compiled, and each Board Member at the final meeting of the annual conference was given an assignment to do an environmental scan on a certain subject area. Do a draft, get it started, begin to shape the process. We had determined that we needed to do a completely new plan. We needed to start from scratch, and those of you who have been involved in strategic planning know that it takes an awe-inspiring effort to do this.

¶135 At the fall Board Meeting, we had a retreat with a facilitator and we worked for a full day. We determined the structure of the new plan, we went over the environmental scan drafts, and we began to work on the plan. We did a lot of intense work, always trying to keep in mind the things that our members had told us. We had a background binder that was very thick with member surveys that had been done in the past, as well as individual e-mails and letters that had been sent to people on the Board identifying issues and concerns relating to the strategic plan and where the Association should go.

¶136 We completed the structure at the fall retreat. We completed identifying directions that we thought the Association should take, recognizing what all of you told us—that this is truly a different world than the one we lived in five years ago, and that there is a probability that this world will change significantly by the end of this planning cycle.

¶137 We continued with electronic discussion lists and then the committee met for two days in December 1999, charged with coming up with a draft that we could give to the Board. It was very intense, I have to tell you. We did complete a draft by January 2000 which went out to Board members for discussion and input. At its April 2000 meeting, the Board approved a draft which then went to the leadership of the Association for comment.

¶138 We had excellent, superb input and comments and, as a result, we made some revisions in the draft. Part of the process to develop the plan involved identifying initiatives and then trying to list those initiatives in some kind of order. So those of you who made suggestions to reorder the initiatives, because so much effort had gone into developing a sequence for these initiatives already, we did not take those suggestions.

¶139 The input was thoughtful and helpful, and I think we can all be very proud of the plan that we have here before us. It was approved by the Executive Board at its first meeting at this conference, on Friday, July 14, 2000.

¶140 There are a couple points I would like to make that I think are important to keep in mind when you read this plan. Many Association activities will continue. If it's not in the plan, it doesn't mean we won't do it. What we have tried to address with the plan was the new environment that we face, the changes that we face. We articulated a vision of where we would like the entire Association to be,

where we would like the profession to be. We identified directions that we believe we need to take to accomplish this vision.

¶141 It is our hope that SISs, chapters, rump groups, individuals will “buy into the plan” and use these initiatives and others that you might think of to help move us forward as a profession and as an Association. So I encourage you who are leaders of chapters and committees and SISs and individual groups to remember that if something is not listed as an initiative, it doesn’t mean we won’t do it. It just means that it has not been identified as such in the plan.

¶142 As you look over this plan, you will recognize that it is extraordinarily ambitious. We all recognize that we probably don’t have the money or the resources to do all of these things. Nevertheless, we believe they need to be done, and we are relying on individual members and groups to help move us forward. If you have comments or if you have concerns relating to the plan, please contact me. I will continue as Chair of the committee, and I will be very happy to have an e-mail or direct dialogue with anyone who wants to talk about it and wants to help move it forward.

¶143 **President Axtmann:** Thank you very much, Ruth. Ruth gave so generously of her time and energy to lead this effort, and she really deserves our thanks and praise. (Applause)

New Business and Announcements

¶144 We have received no resolutions. Are there any other items of new business? If not, we will proceed to announcements.

¶145 I am pleased to inform you of our current numbers on the registration for the Annual Meeting. As of this morning, we have 2,007 paid registrants; 153 VIPs, guests, and guest speakers; and 784 exhibitors for a total attendance of 2,944.

¶146 The Chair will now recess this General Business Meeting of the American Association of Law Libraries until 10:30 A.M. on Wednesday, July 19, 2000.

[The General Business Meeting, session one, was concluded at 9:27 A.M.]

Wednesday Morning—Session Two July 19, 2000

[The second session of the General Business Meeting of the American Association of Law Libraries was called to order at 10:30 A.M. at the Philadelphia Convention Center, with Margaret Maes Axtmann, President, presiding.]

Call to Order and Introductions

¶147 **President Margaret Maes Axtmann:** The Chair is pleased to call to order the second session of the 2000 Business Meeting of the American Association of

Law Libraries. The Chair notes that the Bylaws' requirement of fifty members to constitute a quorum is met.

¶148 The Chair is pleased to introduce those present at the head table. Starting on my immediate left, Parliamentarian Jonathan M. Jacobs, Executive Director Roger Parent, AALL Treasurer Janis Johnston, Vice President/President-Elect Bob Oakley, and Secretary Karl Gruben.

¶149 Copies of today's agenda are available on the table outside the meeting room. We adopted the agenda at the first session of the Business Meeting on Tuesday. Are there any items that need to be added?

President's Certificates of Appreciation

¶150 The Chair will now present several President's Certificates of Appreciation. The first certificate is awarded to the Virginia Association of Law Libraries. Everyone understands the important role that chapters play in promoting the profession of law librarianship at the regional and local levels. AALL is fortunate to have a core of competent and progressive leaders among its chapters. The Virginia Association of Law Libraries has worked actively for several years to present continuing legal education programs to the bar, to write articles for legal newspapers, and to serve as a resource for the bar.

¶151 Earlier this year, VALL produced a theme issue of the *Virginia Lawyer*, the monthly journal of the Virginia State Bar, with feature articles written by law librarians. I am pleased to recognize VALL for the strong relationship it has established with the bar and for promoting the expertise and talents of law librarians.

¶152 Accepting the award for VALL are Lyn Warmath, who coordinated the theme issue of the *Virginia Lawyer*, and Gail Warren, the Past President of VALL. The certificate reads: "In recognition of the Virginia Association of Law Libraries for its leadership in strengthening the role of law librarians within the legal community through its relationship with the Virginia State Bar." Congratulations. (Applause)

¶153 On behalf of the AALL members and the Executive Board, I am pleased to express our appreciation to Frank Houdek for his extraordinary leadership in building better and stronger relations between AALL and the publishing community. In his role as CRIV chair for the last two years, Frank and his committee conducted a series of publisher site visits to major legal publishers. These site visits have made a significant difference in the quality of the dialogue between legal publishers and law librarians, providing AALL members with a constructive channel for communicating their concerns and ideas to decision makers at major legal publishers. Frank, please come forward.

¶154 The certificate reads: "The President recognizes Frank G. Houdek for his leadership of the Committee on Relations With Information Vendors and for furthering the positive relationship between AALL and legal publishers." (Applause)

¶155 Ken Halajian has been an outstanding friend of AALL and law librarians during his tenure at Matthew Bender and LEXIS Publishing. He has been ubiquitous at AALL and chapter meetings for many years, and he has contributed greatly to building a positive relationship among all parties. In particular, Ken has advocated a strong and continuing corporate support for AALL scholarships, and AALL has relied frequently on Ken for advice on questions of publisher relations.

¶156 In my own experience, when I became the editor of the *Price Index For Legal Publications*, Ken was the first publisher to offer his assistance by providing pricing information for Matthew Bender Publications. Ken, please come forward.

¶157 The certificate reads: "The President recognizes Kenneth L. Halajian for his leadership in legal publishing and for his contribution to information sharing between legal publishers and law librarians." (Applause)

¶158 On behalf of the Executive Board, I also want to thank Laura N. Gasaway for her great efforts this past year informing our members about the latest developments in copyright law and helping our members understand the implications for their law libraries. Her continuing work in this area represents a substantial contribution to the profession. Lolly has also been AALL's most frequently requested presenter at the copyright workshops that have been sponsored regionally. These workshops have been a linchpin of AALL's Professional Development Program, and her involvement and support have been invaluable in launching this AALL initiative. Lolly, would you come forward, please.

¶159 The certificate reads: "The President recognizes Laura N. Gasaway for her leadership in copyright law education and her commitment to AALL's Professional Development Program series on copyright." (Applause)

¶160 I have one final certificate to award. As President I have had the opportunity to work very directly with Roger Parent on a wide range of activities, from administrative details to Executive Board and Board committee meetings to policy setting and planning for the Association. Roger has many talents that make him an excellent Association Executive. But during this past year as we embarked on a new strategic planning cycle, it became obvious to me that Roger has mastered more than just the mechanics of strategic planning. I was continually amazed at Roger's ability to suggest new approaches and fresh ideas, to keep us thinking strategically when we were discouraged by the range and complexity of the issues. Roger, please come forward.

¶161 The certificate reads: "The President recognizes Roger H. Parent for his leadership in support of the Association's goals and for his creative and fresh approach to strategic planning." (Applause)

¶162 The Chair is pleased to report that the audit report prepared by the independent audit firm of Wolfe & Co., Chicago, Illinois, for the 1998–1999 fiscal year was reviewed with the Treasurer and the Executive Board's Finance and Budget Committee at its March 2000 meeting in Chicago, Illinois, and approved by consent by the AALL Executive Board at its April 2000 meeting.

¶163 The Chair now calls upon Treasurer Janis Johnston to present her report.

Report of the Treasurer

¶164 **Ms. Janis Johnston** (University of Illinois at Urbana-Champaign, Albert E. Jenner Memorial Library, Champaign, Illinois): Good morning. It is my pleasure to report to you on the financial health of the Association. A handout is available at the door. This is a reprint of my report published in the May issue of *AALL Spectrum* in which I highlighted the financial results of the fiscal year which ended on September 30, 1999. I will not delve into the details of that report, but if you have any specific questions, Steve Ligda, AALL's Director of Finance and administration, or I would be happy to answer them.

¶165 The results of the last fiscal year were very positive. Those of you who were at this meeting last year in Washington heard it announced that we had broken all-time records for Annual meeting attendance. The revenues from that meeting, along with the positive response to our professional development programming and the continued positive performance of our professionally managed investment portfolio, meant that we had good news on the bottom line.

¶166 For the fiscal year, the Association's general operating fund reported an excess of revenues over expenses of a little over \$60,000, as compared to a shortfall in 1998 of \$199,000, so we did have a good year. When you total the bottom-line performance of all of our funds, the news is even better. In sum total, the entire AALL finances gained a total of \$391,000 for the 1999 fiscal year.

¶167 At this time I would like to take a few moments to give you an overview of how the Association manages its finances. The Association maintains three major funds which work together to ensure our financial stability. The first of these funds is the Permanent Investment Fund or the PIP. I like to describe the PIP as our long-term savings account, very similar to the retirement investments that hopefully each one of us has.

¶168 At the close of the fiscal year last September, the PIP contained over \$2 million. Each year that the stock market does well, the PIP generates interest income and, by policy, a portion of that interest income must be reinvested so that the PIP always continues to grow. But in recent years a strong market has generated more interest earnings than we are required to reinvest, so what can we do with this excess interest income?

¶169 This is where our second major fund comes in. Major fund number two is the Current Reserve Fund. In our financial structure, this fund plays two important roles. The first role is to fund special projects and one-time activities. By a vote of the Executive Board, excess interest income from the PIP can be either reinvested or a portion of it can be moved into the Current Reserve Fund to provide monies for one-time projects or events. In recent years these funds have been used to support the development of the *Universal Citation Guide*, the CRIV

visits to publishers, the publication of some of our previous *Biennial Salary* surveys, and to enable our Government Affairs Office in Washington to commission amicus briefs when necessary and to join with other associations in advocacy efforts.

¶170 The Current Reserve Fund fills a second critical role for the Association as well. It also serves as our emergency savings account. Each year the Finance and Budget Committee of the Executive Board assesses the potential financial risk level of our activities. For example, we ask questions like what's the likelihood that our revenues from the Annual Meeting will be less than anticipated, or what's the likelihood that some of our budgeted expenses will be more than we had anticipated. From this risk analysis, a set amount of money is set aside and maintained in the Current Reserve Fund.

¶171 The Current Reserve Fund is just like your savings account in the bank. We maintain a minimum balance in this account to cover emergencies and anything over that emergency amount can be used for one-time activities or special opportunities. Again, the Current Reserve Fund is funded from excess earnings from the Permanent Investment Fund and from any money leftover in the Operating Fund, important fund number three, that we might have at the end of the fiscal year.

¶172 The Operating Fund works just like your personal checkbook. Our regular income from dues, program registrations, royalties, and advertisement revenues are deposited in the Operating Fund. Similarly, from this fund we pay all normal Association expenses. Just like your checkbook, our regular income goes into this fund and our bills are paid from it. If at the end of the fiscal year we wind up with a deficit, we can transfer funds from our emergency savings in the Current Reserve Fund to balance our books. Conversely, should we end the fiscal year with money leftover, a real treat and it does happen, we can put those dollars into the Current Reserve Fund to save for a rainy day or for a special opportunity. This financial structure serves the Association well.

¶173 We are on sound financial footing and have the safeguards in place to ensure the Association will remain fiscally sound. But if you have been listening carefully, you will have noted that many of the activities that are keeping the Association a vibrant and progressive advocate for law librarians have only been possible because of a strong stock market. Without the excess earnings from the Permanent Investment Fund, we would not have been able to fund the *Uniform Citation Guide*, we would not have been able to produce some previous *Biennial Salary* surveys, and we would not have been able to participate actively in several key cases and legislative enactments involving information policy. As long as the market remains strong we are in great financial shape, but should the market start a downward trend, we will be unable to support some important activities that are vital to our interests.

¶174 Over the coming year, the Board's Finance and Budget Committee and the entire Executive Board will continue to seek ways to protect our Permanent

Investment Fund while ensuring as strong a performance as possible. We will seek grants, contributions, and scholarship support for research and special initiatives while maintaining the integrity and independence of the Association. But most importantly, we will continue to grapple with the challenging task of increasing revenues for the operating budget while reducing expenses wherever possible.

¶175 Your Executive Board wants to ensure that we have the financial resources to meet member needs and advocate your interest no matter how the stock market behaves. We want an association that is both vibrant and affordable for its members.

¶176 Thank you very much for your time. As Treasurer I think it is very important that each member of AALL understands our present financial strength and is aware of our future financial vulnerability. As a board we are working hard to reduce that vulnerability, and we sincerely appreciate your support in that effort. Thank you. (Applause)

¶177 **President Axtmann:** Thank you, Janis, for that report. Are there any questions about the Treasurer's report? Please identify your name and institution.

¶178 **Ms. Leah Chanin** (Howard University, Allen Mercer Daniel Law Library, Washington, D.C.): I'm Leah Chanin from Howard University Law Library. I want to ask Janis about Schedule D where the West Professional Education Fund had previously appeared. Does its absence mean the funds are depleted or they are no longer contributing or what?

¶179 **Ms. J. Johnston:** That fund was created by West to provide a portion of sponsorship for the professional development videoconferences. It was a set amount of money that was to cover three years of those expenses, and we have used up all the money that West gave us for that purpose.

¶180 **President Axtmann:** Are there any additional questions for Janis? If not, the Chair is pleased to introduce Roger Parent, Executive Director.

Report of the Executive Director

¶181 **Mr. Roger H. Parent** (Executive Director, American Association of Law Libraries, Chicago, Illinois): Good morning. Well, as everyone who was present yesterday at the Business Meeting knows, Margie runs a very tight agenda for these business meetings. She actually shaved off sixty-three minutes from the meeting of our first session, and I'm pleased to tell you today that she has given me these sixty-three minutes to report to you this morning. (Laughter) Oh, never mind. She reminds me that she is really only giving me six minutes and three seconds to report to you this morning.

¶182 I would like to report on four topics. This morning I would like to talk about membership, the results of our salary trend data analysis, our professional development program, and ALLNET. And, yes, as I am reminded, I only have six minutes and three seconds to do that.

¶183 As you know, the Association marked an important milestone in October 1999 when members approved the Bylaws change to expand membership benefits to include more of today's law library personnel and those others who foster their success. In order to monitor the effect of this change, the staff has developed some very detailed tracking mechanisms at Headquarters. Although it's too soon to detect an impact of the new Bylaws, you might be interested in the following description of our membership.

¶184 At the end of May 2000, which is the end of our membership year, our membership totaled 4,945 members. This modest growth includes dues-paying members, honorary members of which we have 3, and life members of which we have 85. This number 4,945 compares to 4,842 members in May of last year. So we have achieved one of our objectives, which was to stabilize the membership that had been declining modestly over the previous few years.

¶185 The number of student memberships, 216, has remained stable for the past three years. The number of memberships paid by institutions has increased from 53 percent in 1998 to 63 percent in the year 2000. However, this increase in the institutional memberships may be due to more accurate data entry upon the part of our staff. All memberships that are paid by institutional checks rather than personal checks are coded as institutional members.

¶186 In 2000 there were 56 members employed by publishers or vendors. This is the first year that we have tracked these records separately, and they will be useful in the future for tracking the growth in this particular area of our membership. Law firm and corporate librarian members have increased from 1,790 in 1998 to 1,933 in 2000. This number is once again approaching the high of 2,048 firm librarian members in 1993.

¶187 As many of you noticed when you received your dues invoice this year, the Association offered a first-time, free, one-year trial membership for a new member. That was mailed to all of the institutional library directors who had paid their dues by July 15. This offer was done to raise awareness among library directors of the new open membership and to encourage institutions to add a new member which they might not have considered in the past. As of June 26, twenty-five directors have taken advantage of this first-year free membership when they added a new member. The offer for those of you who may not have used it yet is valid through the end of the membership year next May.

¶188 At the end of May, SIS memberships totaled 6,535. The majority of our members, 3,652 of them or almost 75 percent, maintain a membership in at least one SIS. As of July, I'm pleased to report that 65 percent of our members have paid their dues for the year that began on June 1. Second notices were mailed on July 10, and the September issue of *AALL Spectrum* will be the last one that members who have not renewed their memberships will receive. For those of you who would like to check to see if your membership has been paid, you can check that on AALLNET by looking at the date of expiration for your membership.

¶189 Shortly before the Annual Meeting, I received the supplementary findings from the *Biennial Salary Survey* which was published in fall 1999. The Association of Research Libraries is our partner on this project and they produced a statistical analysis of the salary survey. The results of the survey are statistically valid because we received a 48 percent response rate. The tables and findings of the *Salary Survey* are particularly interesting because they provide statistics and trend data now since 1995, offering a great deal of information of a nonsalary nature that can be used in planning both at Association Headquarters but also by you. I'm mentioning it today because I wanted to pique your interest in the report that will be available to you on AALLNET in the members-only section shortly after the Annual Meeting.

¶190 On average, law libraries are spending \$674,000 on hard copy and electronic information. Academics spend on average \$899,000 on information. Private and corporate libraries spend on average \$674,000, and governmental libraries spend \$308,000. On average, academic libraries spend almost 90 percent of their budgets on hard copy, and private and corporate libraries spend 43 percent on hard copy. The current total that law libraries with memberships in AALL will spend is an estimated \$1,115,000,000 per year on electronic and hard copy information.

¶191 More academic and governmental law libraries are assuming responsibility for the IS function in their institutions. In 1999, 52 percent of academic libraries reported that they are responsible for the IS function. Twenty percent of governmental libraries reported responsibility for this, but there has been a shift in private and corporate libraries, with only 7 percent reporting responsibility for the IS function in 1999. In firm libraries, responsibility for areas like records management, docket, conflict, and marketing remain the same as in prior years.

¶192 As you all know, our Professional Development Program, partially supported by a grant from BNA, represents a major thrust for the Association. This program is under the leadership of the PDC, this year chaired by Michael Saint-Onge, and Headquarters staff members Martha Brown and Mary Jawgiel. This year four one-day programs were offered, three copyright workshops conducted by Lolly Gasaway that were attended by over a hundred members, and one—"Finding the Law: Basic Legal Research"—cosponsored with the Illinois Library Association. "Finding the Law: Basic Legal Research" will be offered again in conjunction with San Jose State University School of Library and Information Science in September. This is the first time AALL has formed a partnership with a library school to offer one of our regional programs.

¶193 A total of sixty-four downlink sites, an increase of fifteen from 1999, registered for the satellite teleconference "Books and Bytes: Balancing Formats in Today's Libraries" that was held in April. There was a confirmed attendance of 533 attendees at thirty of the sites, and we estimate that over 1,000 members and nonmembers participated in that teleconference. West Group cosponsored this series of three teleconferences.

¶194 These professional development programs are available to chapters, to libraries, to library education institutions, and to any others interested in working with the Association on bringing educational programs into your region. If you are interested in more information about this, please contact Judy Meadows, PDC chair in 2000–2001, or Martha Brown.

¶195 Once again our Web site consumed considerable staff and volunteer attention this year, and we are deeply grateful for the guidance of the AALLNET Task Force chaired by Tory Trotta, and by the new AALLNET Advisory Committee to be chaired by Hazel Johnson. These two groups, the Executive Board, and the staff have committed themselves to making AALLNET an effective vehicle for promoting law librarians, law librarianship, and the Association itself to as wide an audience as possible. AALLNET is becoming an increasingly important tool for conducting Association business.

¶196 In October the Board approved significant changes to AALLNET, thus permitting the creation of the members-only section which provides password-protected access to information such as our membership database and salary survey. A marketplace for vendors was initiated just shortly before the Annual Meeting. It still has quite a few bugs in it that we are trying to work out, but it will provide expanded supplier information and links to corporate Web sites.

¶197 In conclusion, I would like to thank the Board for their continuing support and encouragement, and I would like to thank the staff for their efforts on your behalf this past year. Of course, I also want to thank all of you who have contributed so much to the success of the Association and to the success of this wonderful annual conference.

¶198 On a personal note, I would like to thank President Margie Axtmann for her personal support of our staff and me and for her dedication to the Association this past year. The role of the president is a time-consuming and demanding one, and Margie has carried out that role in an exemplary fashion. In July 2000 she wrote an article for *AALL Spectrum* in which she was exceedingly generous and inclusive in recognizing not only individuals like her family, mentors, and other AALL leaders, but also institutions that had contributed over the years to her success and to her ability to serve as AALL president. The graciousness of that message reflects the overall tone of her presidency, one that has been characterized by a keen sensitivity to the needs and the interests of our members.

¶199 I speak for those of us who have been privileged to work closely with Margie when I thank her for caring so much about the people who are involved in the work of the Association, for listening so attentively to all of them, and for contributing so much to the Association. Thank you. (Applause)

¶100 **President Axtmann:** Thank you for your report, Roger. Are there any questions about the Executive Director's report?

¶101 The Chair is pleased to introduce Mary Alice Baish who will serve as acting Washington affairs representative from July 19, 2000, through July 18, 2001. Mary Alice will give us a report on Washington affairs.

Report of the Washington Affairs Representative

¶102 **Ms. Mary Alice Baish** (Associate Washington Affairs Representative, Washington, D.C.): Thank you very much, Margie, for the opportunity to update all of you this morning on some of the key issues in which the Washington office has been engaged over the past year. For the first time, our efforts to influence legislation went beyond the federal level as we helped to build a new coalition to oppose the Uniform Computer Information Transactions Act at the state level. Our legislative efforts at both the federal and state levels, greatly assisted by the strong grass-roots support of our membership, gave us a higher degree of visibility than I believe we have ever achieved in the past.

¶103 I would like to talk this morning very briefly about five specific issues that are very important in their implications for your libraries.

¶104 The first is database protection. During the past year, AALL continued to oppose the Collections of Information Antipiracy Act (H.R. 354) that overturns the *Feist* decision and grants brand-new protections to facts and data outside of copyright law. Last year at this time, in fact, during the Annual Meeting, we were fully engaged in efforts to add AALL's amendment to exclude primary legal materials from H.R. 1858, the competing database legislation drafted by the House Commerce Committee. This legislation, the Consumer and Investor Access to Information Act, presents a much more balanced proposal for database protection and, I'm very pleased to add, H.R. 1858 now does include the language offered by AALL. It affirms that facts are in the public domain and contains permissible use provisions that are patterned after traditional copyright fair use. There has been no House effort on either bill this year, and with only about thirty-two days remaining in the 106th Congress, we are somewhat hopeful that nothing will happen this year. However, we are continuing our efforts up to the last moment. We are very vigilant because we don't want to be surprised, and certainly we expect that this legislation will come back, most likely in a fairly similar form at the beginning of the 107th Congress next January.

¶105 The second issue I would like to talk about briefly is the post-Digital Millennium Copyright Act (DMCA) activity. The enactment of the DMCA in 1998 included language for a very unique rule-making proceeding by the Copyright Office to determine what classes of work should be exempt from a prohibition against circumventing technological measures that control access to copyrighted materials. AALL participated in this rule-making proceeding along with our partners in the Shared Legal Capability, the American Library Association, the Association of Research Libraries, the Special Libraries Association, and the Medical Library Association. Our own Sally Wiant testified on behalf of AALL at a hearing held in Washington in early May of this year. We believe that a broad exemption from the anticircumvention language is necessary to ensure that the public continues to enjoy uses of information provided by libraries. We also believe that failure to get exemptions is going to lead to a pay-per-view, pay-per-use future. The Librarian of Congress will issue the new rules on October 28, 2000.

¶106 The third issue is funding for the Federal Depository Library Program. The crisis concerning the FY 2001 appropriations for the depository library program was this morning's hot topic, and judging from the very high attendance in the room and response to these cuts from our members, the future of the program is clearly of deep concern to our members. The FY 2001 House bill (H.R. 4516), as originally reported by the House in early May, reduced the funding for the program by a draconian 61 percent and would have eliminated the distribution of all tangible publications to depository libraries.

¶107 The Senate quickly responded and drafted its own bill, increasing FDLP funding to just over the current level of \$30 million. As eventually passed in the House, H.R. 4516 does increase the funding level for the program to just over \$25 million, which is still about \$4 million short of the Public Printer's initial request. However, there is troubling House report language that may well end the distribution of print titles that currently are available to depository libraries in both tangible and electronic formats. The Conference Committee is working on these issues this week and sorting out the differences. As in past years, we have some confidence that the Senate will prevail on this issue but, if not, the distribution of the print versions of the *Federal Register*, the *Code of Federal Regulations*, the daily *Congressional Record*, and the *U.S. Reports* to depository libraries is very much in jeopardy. In addition, we are very concerned that funding for the 2000 edition of the *United States Code* is also in jeopardy. AALL's strong grass-roots efforts on this funding crisis received press attention for influencing the outcome in the House, and we continue to oppose efforts to end the distribution of these core documents of democracy to depository libraries until we are assured of a reliable, authoritative, and permanent electronic version.

¶108 The fourth issue is the Uniform Computer Information Transactions Act. Last year, again as we were in Washington for our Annual Meeting, the National Conference of Commissioners on Uniform State Laws, despite a very high level of opposition, voted to adopt the Uniform Computer Information Transaction Act (known as UCITA) and send it out to states. In November, AALL was a founding member of a new coalition called 4CITE which stands for "For a Competitive Information and Technology Economy." Its mission is to prevent the enactment of UCITA. The 4CITE members range from the library community to small software developers, businesses, insurance companies, and others.

¶109 The preeminent concern of the library community is that UCITA validates shrink-wrap and click-on licenses, what we generally call mass market licenses, because this may preempt federal copyright law. As Bob pointed out to us last year, and he's often quoted on this but I'm not sure that he's always properly credited, UCITA would effectively replace the federal law of copyright with the private law of contract.

¶110 Since January, UCITA has been enacted in two states, Virginia and Maryland, although the Virginia law does not become effective until July 1, 2001. UCITA has been tabled in six other states, and some states have consid-

ered what we refer to as bomb shelter legislation that would protect their residents from UCITA.

¶111 AALL members have played a very crucial role in alerting us to pre-UCITA activities in many states. In addition, I would like to personally recognize Jim Heller, Sally Wiant, Gail Warren, and Lyn Warmath for their participation in the Virginia committees on UCITA and also, most recently, for Lyn testifying in opposition to the Virginia bill. I'm very pleased, Margie, to see the honor and recognition that you gave to the VALL chapter this morning and just want to affirm the wonderful work they are doing at the state level. I also would like to recognize Harvey Morrell, who was a key person for us in Maryland and really led the LLAM chapter's efforts to oppose UCITA, and Carol Roehrenbeck, who was absolutely invaluable to our efforts in New Jersey.

¶112 While we expect to see UCITA introduced in about twenty states in the coming legislative sessions, the Washington Affairs Office is standing ready to help coordinate any state activity in opposition to it. We worked closely throughout this year with the Government Relations Committee to name one or two UCITA coordinators in every state, the theory being that they could alert us as soon as they received word of some activity—and in many states that is a study or law revision commission review of the bill before it goes to the legislature. These people have been absolutely instrumental not only in helping AALL and our sister associations be prepared but also in contributing to the work of the 4CITE coalition.

¶113 Last but not least, a few words about AALL's advocacy efforts. In September 1999, the Washington Affairs Office and Government Relations Committee jointly launched a members-only advocacy list where we post frequent updates on legislative issues and action alerts on issues that require strong and in many cases almost immediate grass-roots support. The number of subscribers to this listserv has grown throughout the year, and the grass-roots efforts of our members who subscribed has been demonstrated in the legislative successes that I've already commented on, such as our language being added to H.R. 1858 and helping to convince members of the House not to cut the funding of the depository program so drastically.

¶114 In addition, sixty-eight AALL members designated by their chapters attended Saturday morning's Legislative Advocacy Leadership Training Session and became very energized about the role they can play as AALL and chapter members in influencing legislation. All politics is local, and to achieve a successful government relations program it is imperative that we have a strong, coordinated grass-roots program in place for the Association.

¶115 We have seen much progress during the past year, and we look forward to putting even more effort into our advocacy program during the coming year. Thank you very much.

¶116 **President Axtmann:** Thank you, Mary Alice. We certainly appreciate all the time, energy, and care that you give these issues. (Applause) Are there any questions about the Washington affairs report?

¶117 **Mr. Michael G. Chiorazzi** (University of Arizona College of Law Library, Tucson, Arizona): I just want to say that this is one of the things—and it is real easy for many of us to grumble about things—but this is something on which the Association does an amazing job. I think that both Bob and Mary Alice really deserve our thanks and I personally appreciate them. (Applause)

¶118 **President Axtmann**: The Chair is pleased to introduce at this time President-Elect Bob Oakley.

Remarks of the Vice President/President-Elect

¶119 **Mr. Robert L. Oakley** (Georgetown University Law Center, Edward Bennett Williams Library, Washington, D.C.): Thank you, Margie. I have to tell you this is a humbling kind of moment. It's humbling to stand before your professional colleagues and prepare to assume the presidency of their professional Association, an Association that means a lot to all of us and is important both as a central part of our professional lives and careers and also as a community of which we are all a part. I can only tell you that I will do my very best to lead this Association effectively, to represent your interests as best as I can, and to move this Association forward in the best possible ways.

¶120 I wanted to speak briefly this morning about a few of the initiatives that I plan to work on during the coming year. As I developed this agenda for myself, I relied on two primary sources for input, direction, and guidance. First I spent a lot of time listening to the members of the Association over the past year. As part of the Long-Range Planning Committee, I had the benefit of reading hundreds if not thousands of member comments about the things that are of concern to them. I also went on four chapter visits and engaged our colleagues in a conversation about the issues that they see in front of us. Finally, of course, law-lib is always an interesting listening post.

¶121 In addition to listening to our members, I also used the Association's new long-range plan. For me, as president, the plan is a road map of issues and directions. I will therefore rely on it heavily in the coming year and I hope that others of you will also use it as a guide, not necessarily to follow rigidly the roads that are laid out there but to build your own paths and highways to get to the desired destination. With all that in mind, there are four broad areas on which I plan to focus attention: publisher relations, the future of libraries, Association finances, and general member needs.

¶122 I have felt for some time that maintaining good relationships with our vendor colleagues was essential for our community and that we have much to gain by working with each other rather than against each other whenever possible. Through their comments to me though, many of our members expressed a significant desire for AALL to continue to work to make librarian concerns known to our publisher colleagues. I, of all people, recognize that we will inevitably have important differences. But basically I believe that although we are in different

places on the continuum, we are both part of the same essential enterprise, which is to make legal information available to those who need it in the best and most efficient way.

¶123 Historically, this Association and its members have had strong relationships with the vendor community, but maintaining such relationships, as with any relationship, takes commitment and work—even more so in a time of change. To sustain and hopefully improve these relationships, I am planning this year to reach out to the leadership of the vendor community and to try to engage them one-on-one in a dialogue. My hope is to take the concerns of the library community to the highest levels among our vendor partners. In return, I expect to hear about their concerns. Through this outreach effort, I hope to develop closer relationships between the community and perhaps develop some new partnerships and new initiatives from which we will all benefit. I will be reporting back to you on the results of this initiative in the pages of *AALL Spectrum* and, of course, next year at the Annual Meeting.

¶124 At the same time as I begin that initiative, we have also launched an ambitious research endeavor for the Association. In the coming year we plan to do a major economic study to assess the trends in law book pricing over the last ten years. There is a lot of anecdotal data on law libraries, but until we do a statistical study, we will not know what has actually been happening on a broad scale, nor will we be able to impact those changes on collections. It's quite likely that some of you will be asked to contribute to this study by documenting your subscriptions and cancellations for specific titles over the period. Hopefully, we will be able to report to you on the results of that study at the Annual Meeting next year.

¶125 Third in the area of publisher relations, we are beginning an effort to develop a Model Code of Fair Business Practices for the industry. Last year the Federal Trade Commission repealed its guidelines for the legal publishing industry. When it did so, it left a vacuum and suggested that consumer groups can fill it. As a result, we will begin this initiative this coming year and President Axtmann has been working to appoint the committee. By this time next year, it's expected that there will be at least a draft proposal available for review and comment. Finally in this area, to continue the effort at improving communication between librarians and publishers, I hope to hold a librarian-vendor colloquium at some point during the year.

¶126 Another of the big areas of concern to our members was the future—the future of legal information, the future of libraries, the future of their jobs. Without any doubt this is a time of change, some would say fundamental change. There are new paradigms now for legal publishing and those paradigms are evolving quickly. As a consequence of those changes, legal publishers are developing new business models, and these changes have significant implication for libraries and significant implications for librarians. Librarians are reviewing and sharpening their collections. Some libraries are downsizing. The balance of many libraries'

collections are shifting from print to electronic. Many librarians are finding themselves assuming new kinds of responsibilities.

¶127 The conference next year will give us a chance to explore these issues in some depth. As you know, the theme for the conference is “2001—New Realities, New Roles.” This topic is an invitation to program proposers to engage the issue that is of such concern to our members and to think in a creative and forward-looking way about where we are going and what roles we see for ourselves in the future. To my way of thinking, this theme creates the potential for all of us to think in new ways about what we do. I hope it will energize us and send us back to our work environment with new ideas, new enthusiasm, and new ways to move into the future.

¶128 In addition to the conference, I am hoping to put together a small committee, a think tank, if you will, to begin to envision the future, to develop new models for law libraries, and to help us to begin to define new standards. To this end, I am looking for a very small number of very creative people to begin to think this through. I hope to get that committee appointed and working sometime in the early fall.

¶129 As you heard from Janis Johnston, finances are good, but we are walking a very thin line because we have come to rely on a good stock market which, of course, may not always continue. We need to focus some attention on improving that situation. In brief, we need to identify some new sources of revenue, and we need to review the criteria for our investment portfolio to make sure that we are maximizing our return in a manner that is consistent with our fiduciary obligations to the Association. I expect to work with Janis, Roger, and the Finance and Budget Committee this year to formulate a strategy for doing just that.

¶130 Finally, of course, I will be focused throughout the year on making sure that the Association is meeting member needs. I am meeting this afternoon with representatives of the three type-of-library SISs to make sure that we are meeting their needs. I will also continue my conversations at chapter visits and invite input from others. I may not be able to act on everything right away, but I will listen, I will try, and, if at all possible, I will get any concerns I hear placed into the right channels.

¶131 Before I conclude, I must say a few brief thank yous. I obviously can't mention everyone who deserves it, but I did want to mention just a few. First, I would like to thank President Margie Axtmann for being an exceptional president and leader this past year and for being a wonderful role model and mentor for me. Second, I would like to thank the people who are already hard at work planning the Minneapolis convention, Kathy Sullivan, Pat Cummings, Marvin Anderson, and all the members of the Program Committee and the Local Advisory Committee. Third, I would like to thank my staff for their support and for being the kind of staff that allows me to take on a role like this one. Fourth, I would like to thank Roger and all the members of the Headquarters staff for the wonderful

support that they have already provided me this past year and for the even higher level of support that I know they will provide in the coming year.

¶132 Finally, I would like to thank you for giving me the opportunity to serve the Association in this way. I will do my very best to live up to the trust that you have placed in my hands. I look forward to seeing you in Minneapolis. Thank you. (Applause)

¶133 **President Axtmann:** Thank you for your report. Are there any questions about the Vice President's report?

Unfinished Business and Announcements

¶134 We have received no resolutions and there is no unfinished business at this time. We have three announcements to make. Roger, would you make the announcement about the final attendance figures, please.

¶135 **Mr. R. Parent:** The total attendance at the Annual Meeting is 3,284 individuals. This includes 784 exhibits personnel and 2,375 paid registrants. The paid registrants include full program and day program only.

¶136 **President Axtmann:** Thank you. We have been advised of an additional name to add to the list of the memorials that I read at yesterday's business session. I would like to remember Momo Tanaka, former state law librarian of Hawaii, and we will add her name to the list that was read yesterday.

¶137 This week marks the thirtieth anniversary of the establishment of the National Commission on Libraries and Information Science. Thirty years ago this Thursday, July 20, President Richard Nixon signed legislation passed overwhelmingly by Congress that declared library and information science services essential to meet national goals. This law set up a permanent commission made up of fifteen presidential appointees, including the Librarian of Congress, who represent the people of the nation and who advise the President and Congress on library and information policy. AALL enjoys a longstanding and productive relationship with the commission. Mary Alice Baish of the Washington Office serves as the official liaison from AALL to the commission. Also, Commission Executive Director Bob Willard regularly attends AALL national meetings and has served on committees of the Association. AALL offers its congratulations to the commission on this significant milestone.

¶138 I would like to remind you that there will be a Members Open Forum following the adjournment of this business meeting.

¶139 If there are no objections, this business meeting of the American Association of Law Librarians is adjourned sine die.

[Whereupon the business meeting was adjourned at 11:30 A.M.]