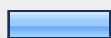
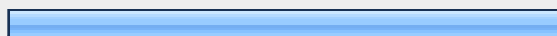
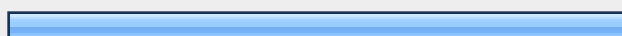



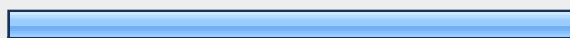


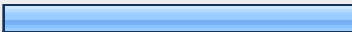





# AALL Economic Outlook Follow-up Survey

1. Has your library had any staff reductions since March 30, 2009?			
		Response Percent	Response Count
Yes		15.4%	66
No		84.6%	362
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>

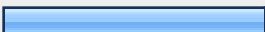
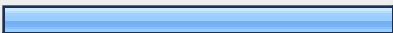
2. If you answered "Yes" to the previous question, what was the total number of full-time employees laid off?			
		Response Percent	Response Count
1 to 5		95.2%	59
6 to 10		3.2%	2
11 to 15		0.0%	0
16 to 20		1.6%	1
More than 20		0.0%	0
		<i>answered question</i>	<b>62</b>
		<i>skipped question</i>	<b>366</b>

3. Has your library eliminated any vacant positions since March 30, 2009?			
		Response Percent	Response Count
Yes		13.1%	56
No		86.9%	372
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>



**4. If your library has had staff reductions since March 30, 2009, please indicate what percentage of your staff has been cut.**

		Response Percent	Response Count
0 to 9 percent		53.8%	49
10 to 19 percent		14.3%	13
20 to 29 percent		15.4%	14
30 to 39 percent		5.5%	5
40 to 49 percent		6.6%	6
More than 50 percent		4.4%	4
		<i>answered question</i>	<b>91</b>
		<i>skipped question</i>	<b>337</b>

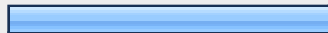

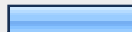






**5. Has your library instituted a hiring freeze since March 30, 2009?**

		Response Percent	Response Count
Yes		40.0%	171
No		60.0%	257
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>

**6. Has your library instituted any furloughs, i.e., mandated time off without pay or reduction in hours for its staff members since March 30, 2009?**


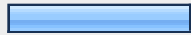


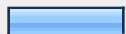


		Response Percent	Response Count
Yes		9.6%	41
No		90.4%	387
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>

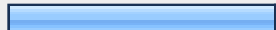

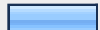
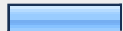



7. What was or what do you anticipate the average annual pay raise to be this year for library employees?

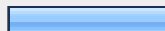

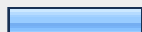

		Response Percent	Response Count
No pay raises this year		49.1%	210
1 percent		6.1%	26
2 percent		18.9%	81
3 percent		11.9%	51
4 percent		2.6%	11
5 percent		1.9%	8
6 percent		0.2%	1
7 percent		0.0%	0
8 percent		0.2%	1
9 percent		0.0%	0
10 percent or more		0.0%	0
I don't know		9.1%	39
		<b>answered question</b>	<b>428</b>
		<b>skipped question</b>	<b>0</b>

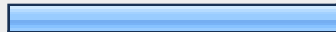
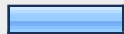

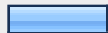


8. Please indicate below changes in library employee benefits since March 30, 2009.							
	Benefit Increased	No Change	Benefit Reduced	Benefit Discontinued	I Don't Know	Not Applicable	Response Count
Disability Insurance Coverage	0.9% (4)	<b>89.4%</b> <b>(381)</b>	0.0% (0)	0.2% (1)	3.1% (13)	6.3% (27)	43
Health Insurance Coverage	2.3% (10)	<b>82.9%</b> <b>(353)</b>	8.9% (38)	0.0% (0)	3.1% (13)	2.8% (12)	43
Retirement Plans	0.9% (4)	<b>86.9%</b> <b>(371)</b>	5.9% (25)	0.5% (2)	2.3% (10)	3.5% (15)	43
Tuition Reimbursement	0.9% (4)	<b>56.6%</b> <b>(240)</b>	2.8% (12)	2.4% (10)	5.7% (24)	31.6% (134)	43
	<b>answered question</b>						<b>43</b>
	<b>skipped question</b>						

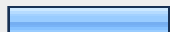
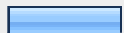
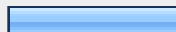
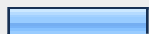


9. Please indicate any funding changes for your library staff professional activities since March 30, 2009.							
	Funding Increased	No Change	Funding Reduced	Funding Discontinued	I Don't Know	Not Applicable	Response Count
Professional Association Dues	1.6% (7)	<b>85.4%</b> <b>(364)</b>	6.8% (29)	2.8% (12)	0.5% (2)	2.8% (12)	43
Professional Education Fees	1.7% (7)	<b>57.7%</b> <b>(244)</b>	21.0% (89)	9.7% (41)	2.8% (12)	7.1% (30)	43
Travel	2.6% (11)	<b>39.0%</b> <b>(165)</b>	29.8% (126)	22.0% (93)	2.8% (12)	3.8% (16)	43
	<b>answered question</b>						<b>43</b>
	<b>skipped question</b>						

10. Please indicate how your library will participate in the 2010 AALL Annual Meeting:			
		Response Percent	Response Count
We will send more staff to the 2010 meeting than we have to past meetings.		2.1%	9
We will send the same number of staff to the 2010 meeting as we have to past meetings.		27.8%	118
We will send fewer staff to the 2010 meeting.		12.7%	54
We will send only staff who are participating as program speakers or committee members.		6.1%	26
We will not send any staff to the 2010 meeting.		17.4%	74
We have never sent staff to the AALL Annual Meeting.		3.3%	14
<b>I don't know.</b>		<b>30.6%</b>	<b>130</b>
		<i>answered question</i>	<b>425</b>
		<i>skipped question</i>	<b>3</b>

11. Have you experienced cuts to your library budget since March 30, 2009? If so, at what percent?			
		Response Percent	Response Count
No budget cuts		40.9%	175
1 to 3 percent		7.7%	33
4 to 6 percent		13.1%	56
7 to 10 percent		16.8%	72
11 to 14 percent		4.9%	21
15 percent or more		11.0%	47
I don't know		5.6%	24
		<b>answered question</b>	<b>428</b>
		<b>skipped question</b>	<b>0</b>

12. In what type of library do you work?			
		Response Percent	Response Count
Academic		23.8%	102
<b>Private Firm/Corporation</b>		<b>53.7%</b>	<b>230</b>
State, Court or County		20.3%	87
Not employed in a library		0.0%	0
Other		2.1%	9
		<b>answered question</b>	<b>428</b>
		<b>skipped question</b>	<b>0</b>

13. What is the size of your library staff?			
		Response Percent	Response Count
1 to 5 employees		50.2%	215
6 to 10 employees		17.5%	75
11 to 15 employees		11.2%	48
16 to 25 employees		15.0%	64
26 to 50 employees		5.8%	25
More than 51 employees		0.2%	1
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>

14. What is your library budget?			
		Response Percent	Response Count
\$500,000 or less		24.5%	105
\$500,001 to \$1,000,000		16.8%	72
<b>\$1,000,001 to \$2,000,000</b>		<b>25.7%</b>	<b>110</b>
\$2,000,001 to \$5,000,000		21.0%	90
\$5,000,001 or more		6.3%	27
I don't know		5.6%	24
		<i>answered question</i>	<b>428</b>
		<i>skipped question</i>	<b>0</b>

15. In what geographic location is your library located?			
		Response Percent	Response Count
New England (CT, MA, ME, NH, RI, VT)		6.8%	29
<b>Middle Atlantic (DC, DE, MD, NJ, NY, PA)</b>		<b>25.3%</b>	<b>108</b>
South Atlantic (GA, FL, NC, SC, VA, WV)		9.4%	40
East South Central (AL, KY, MS, TN)		3.3%	14
West South Central (AR, LA, OK, TX)		6.3%	27
East North Central (IL, IN, MI, OH, WI)		15.5%	66
West North Central (IA, KS, MN, MO, ND, NE, SD)		6.3%	27
Mountain (AZ, CO, ID, MT, NM, NV, UT, WY)		4.0%	17
Pacific (AK, CA, HI, OR, WA)		16.2%	69
Puerto Rico		0.2%	1
Canada		5.2%	22
Other (please specify)		1.6%	7
		<b>answered question</b>	<b>427</b>
		<b>skipped question</b>	<b>1</b>

16. What steps, if any, has your library taken to cope with the current economic situation?		
		Response Count
		285
	<i>answered question</i>	285
	<i>skipped question</i>	143

17. What services can AALL provide to help law libraries and law librarians cope with the current economic challenges?		
		Response Count
		176
	<i>answered question</i>	176
	<i>skipped question</i>	252

# AALL Economic Outlook Follow-up Survey

What steps, if any, has your library taken to cope with the current economic situation?		
		Response Count
		285
<i>answered question</i>		<b>285</b>
<i>skipped question</i>		<b>143</b>

Response Text		
1	Cut acquisitions for lawyers	Sep 21, 2009 6:30 PM
2	Stepped up cost recovery efforts, Put on regular seminars conducted by Library staff highlighting individual library staff members, making sure were's present at atty meetings and retreats.	Sep 21, 2009 6:31 PM
3	Reducing the amount of duplication -- we are telling county offices to come use the Law Library instead of stocking their shelves.	Sep 21, 2009 6:31 PM
4	More assistance for those who need help-specifically seminars related to economic issues.	Sep 21, 2009 6:32 PM
5	Scrutinizing the renewal of every title.	Sep 21, 2009 6:32 PM
6	Carefully review the need for each title. Eliminate staff overtime. Be extra cheerful	Sep 21, 2009 6:32 PM
7	Review every renewal and purchase carefully before making any spending decision.	Sep 21, 2009 6:32 PM
8	cancel, cancel, cancel	Sep 21, 2009 6:32 PM
9	Reduced serial acquisitions. Reduced travel funds.	Sep 21, 2009 6:32 PM
10	Stringent review of all print and online titles.	Sep 21, 2009 6:33 PM
11	Reducing subscriptions, reducing books attorneys keep for personal use, switching more print to electronic	Sep 21, 2009 6:33 PM
12	Assist more with competitive intelligence activities, attend more webinars and local library presentations.	Sep 21, 2009 6:34 PM
13	INcreased visibility to users, Worked on renegotitation all onlnie contracts and was successful in reducing spend	Sep 21, 2009 6:34 PM
14	Canceled numerous publications	Sep 21, 2009 6:34 PM
15	cancelling a lot of print materials	Sep 21, 2009 6:34 PM
16	Looking at all purchases very closely; management committee approval is required for expenditures and renewals over \$5,000; implementing LookUp Precision tracking software to aid in cost recovery of online research	Sep 21, 2009 6:35 PM
17	Moved from two online vendors to one Cut staff by 50% Reduced print expenses by \$100k Reduced service hours by 5/week cut office copy sets by 25%	Sep 21, 2009 6:35 PM
18	Reviewed every subscription and discontinued any that were seeing little to no use.	Sep 21, 2009 6:36 PM
19	As county employees we had a mandated pay freeze this year. We reduced travel and professional meeting costs somewhat this year.	Sep 21, 2009 6:36 PM

Response Text		
20	Keep costs down as much as possible.	Sep 21, 2009 6:36 PM
21	We have cancelled several print subscriptions including duplicate subs; the budget above includes not only print, but online subscriptions as well to WEXIS	Sep 21, 2009 6:36 PM
22	Basically we've queried users on every title, serial and monograph, coming up for renewal to be sure it is necessary to our practice and worth the cost.	Sep 21, 2009 6:37 PM
23	We have insourced some looseleaf filing, spreading it across clerical/non-professional staff.	Sep 21, 2009 6:37 PM
24	Look for another job.	Sep 21, 2009 6:37 PM
25	Reducing book and periodicals budget. Trying not to buy anything new even on request.	Sep 21, 2009 6:38 PM
26	Grit my teeth and smile. Question even more publications for renewal as they come up. Although we have not had any staff reductions, I have not been able to have a temp. library assistant or even a reliable in-house clerical worker assist while my one paraprofessional is on a 3-week vacation. In years past I could hire a library-experienced temp on a part-time basis to help out. This year I am expected to do both professional and clerical work for almost a month.	Sep 21, 2009 6:38 PM
27	Migrate publications when possible to Westlaw with their Government Library Program WEstlaw Patron Access with "WestPack50% discount".	Sep 21, 2009 6:39 PM
28	I try to make sure that anything we pay for is actually needed and used. i have surveyed the attorneys regarding use of specific print titles to determine what I might cancel with little or no backlash.	Sep 21, 2009 6:39 PM
29	We have cut our hours back to closing at 5 pm instead of 6 pm on July 1, 2009. We are also looking to hire only temp staff for the last three months of the year for our branch location.	Sep 21, 2009 6:39 PM
30	Continued our vigorous re-examination of all resources up for renewal.	Sep 21, 2009 6:39 PM
31	We are largely immune to the cuts and freezes affecting the county, as our revenue comes from fees and fines.	Sep 21, 2009 6:39 PM
32	Rexamination of all services to achieve new efficiencies. Rexamination of the collection to see where we can cut back.	Sep 21, 2009 6:41 PM
33	Cutting print resources that are duplicated online. Cutting print resources that are not used.	Sep 21, 2009 6:41 PM
34	Cut some online services; Consolidated services to one provider (e.g., patent file histories); Cancelled subscriptions with no route list or low use; and Re-evaluate all online contracts and what is included in them	Sep 21, 2009 6:42 PM
35	continued reduction in print materials since 2008. Possible reduction in Librarian's hours by 30%	Sep 21, 2009 6:42 PM
36	Cancellations	Sep 21, 2009 6:42 PM
37	While no staff cutbacks, the payroll and budget have been frozen at their current levels.	Sep 21, 2009 6:43 PM
38	reduced print collection; shifted in-person training to online training (create once, use often) to free up staff time; eliminated vacant positions	Sep 21, 2009 6:43 PM
39	cancel subscriptions	Sep 21, 2009 6:43 PM
40	Cautious spending & cancellations	Sep 21, 2009 6:43 PM
41	Cancelling the hard copy of things that we had both in hard copy and electronically. Cancelling all rarely used titles. Cancelling most nonessential titles. Our funding is down 30% and next year will be worse.	Sep 21, 2009 6:44 PM
42	Attorneys are eager for more tech training. We have done more web2.0 classes, specifically Twitter.	Sep 21, 2009 6:44 PM

Response Text		
43	We have been cancelling materials for the last 3 years. Most of the cancellations have been for materials which are duplicated in electronic format or are outrageously expensive.	Sep 21, 2009 6:44 PM
44	Worked to reduce our print collection, especially if we have the online equivalent.	Sep 21, 2009 6:44 PM
45	- Temporary freeze on CLE and CLE travel - cutting print case law reporters - cancelling looseleafs - more conservative spending on new resources	Sep 21, 2009 6:44 PM
46	Ongoing examination of every publication, update, subscription renewal, to determine if absolutely essential to maintain. Will cancel either paper or electronic, if we subscribe to both. I will proactively endeavor to cancel ANY Thomson-West publication I can. I will choose another publisher's subscription over a T-W title.	Sep 21, 2009 6:45 PM
47	Taking very tough look at subscriptions & being very vocal about how much I am cutting from the library budget.	Sep 21, 2009 6:46 PM
48	reviewing all contracts, no duplication, willingness to drop long time subscriptions and online services	Sep 21, 2009 6:47 PM
49	cuts cuts cuts	Sep 21, 2009 6:48 PM
50	Streamlined procedures in the face of staffing cuts.	Sep 21, 2009 6:48 PM
51	Collection development activities scaled back, more selective purchasing policy, annual contents, no paper indexes, reviewing online contracts; negotiating improved discount positions, bulk purchases, delaying bulk purchases, canceling reporters	Sep 21, 2009 6:48 PM
52	Evaluation of all print and electronic titles in an effort to reduce superflous or redudant information. Canceling little-used titles. Review of library admininstrative operations and staffing to plan and address increased workload due to staff reductions in other areas of firm that added workload to existing library staff. Froze planned new services, library applications, and purchase of new acquisitions.	Sep 21, 2009 6:49 PM
53	updating our collection development policy and developing revenue generating ideas like converting unused staff space into conference rooms that can be rented, promoting the conference rooms, hosting MCLE programs for lawyers and other educational programs for the public	Sep 21, 2009 6:50 PM
54	Cut supplementation costs, worked to reduce duplication of information resources	Sep 21, 2009 6:51 PM
55	Librarians cover multiple locations more than before. Librarians roles have expanded - work isn't as easily delegated to a particular person, more sharing.	Sep 21, 2009 6:51 PM
56	Canceled little used treatises.	Sep 21, 2009 6:51 PM
57	Only essential travel allowed. Hiring freeze. We are discontinuing print subscriptions in anticipation of a budget cut next fiscal year.	Sep 21, 2009 6:51 PM
58	We are more carefully monitoring usage of our materials, and are cutting unused resources and reducing the number of office copies we provide.	Sep 21, 2009 6:51 PM
59	Reengineer workflow to gain efficiencies; review all renewals for potential cancellation; review news monitoring services to discontinue any that are no longer essential so that we can focus on new, more relevant projects.	Sep 21, 2009 6:52 PM
60	We have discontinued a large amount of supplementations.	Sep 21, 2009 6:52 PM
61	Brutal reductions in print, as well as online cost reviews which will likely result in move to single preferred service with either Lexis or Westlaw with pay-for-use access to the other major provider.	Sep 21, 2009 6:53 PM
62	Subscription review. Travel and training capped at last year's costs. Collection development policy review.	Sep 21, 2009 6:54 PM

Response Text		
63	We continually are having to eliminate as much print as possible in every office. We are also cutting back on multiple copies of publications. The library will have a copy and if the attorney needs one he/she has to pay for it out of their account.	Sep 21, 2009 6:54 PM
64	cancellation of some print material.	Sep 21, 2009 6:57 PM
65	Worked very hard to avoid laying any current employees off; gave up a vacant position instead, even though the ABA had said we needed that position in its last accreditation report	Sep 21, 2009 6:59 PM
66	Although I have been given no specific amount to cut, I am cancelling what I can to lower costs. I should also point out that a vacant full time professional position here that was frozen 10/2008 was filled 8/2009.	Sep 21, 2009 7:03 PM
67	Being more assiduous in reviewing renewals, acquisitions.	Sep 21, 2009 7:03 PM
68	Taking a careful look at all renewals, canceling subscriptions that I might have kept if the budget wasn't so tight this year.	Sep 21, 2009 7:04 PM
69	Cancel a number of standing orders & subscriptions Discontinue binding some law reviews As much as possible, reduce number of titles purchased in more than one medium.	Sep 21, 2009 7:06 PM
70	1. Eliminated new acquisitions for all intents and purposes; and  2. Eliminated -whenever practical --both print and online subscription costs as renewals arrive;  3. Encouraged users to take advantage of online training opportunities for some of our major contracts.	Sep 21, 2009 7:11 PM
71	Selectively not renewing subscriptions, both to print and electronic subscriptions.  Began West LMA.	Sep 21, 2009 7:11 PM
72	We have several staff vacancies which are unfilled due to medical leave and hiring freeze. We have several part time professional positions, and they have graciously agreed to increase their hours for awhile.	Sep 21, 2009 7:12 PM
73	We're looking very closely at all of our subscriptions as they come up for renewal. As a result, we have cancelled a number of titles and will continue to cancel, especially those items whose supplementation costs are excessive.	Sep 21, 2009 7:13 PM
74	Not purchasing duplicative items checking every invoice/renewable item to see if really needed	Sep 21, 2009 7:13 PM
75	Eliminate duplicates, concentrate on core collection, cancel "nice to have" titles. Choose 1 format for material.	Sep 21, 2009 7:14 PM
76	Reviewing all subscriptions carefully. No longer purchasing/routing general interest magazines (Time, Newsweek, Economist, etc) Making only the most necessary new purchases. Reviewing and streamlining all procedures to cope with loss of one staff member in 2008. Extra steps to justify keeping my 1/2 time temp. Uncertainty about ultimately replacing a recently departed staff member (position now filled by a full-time temp).	Sep 21, 2009 7:15 PM
77	Had a reserve; merged with county public library	Sep 21, 2009 7:16 PM
78	Looking more closely at all serial subscriptions - particularly in print. Reviewing (and reducing) expenses for outside services, such as looseleaf filing and binding.	Sep 21, 2009 7:16 PM
79	Explanation: The salary increases were mandated by a collective agreement, for both staff and librarians. New collective agreements are being negotiated this year and smaller increases, if any, are expected.	Sep 21, 2009 7:17 PM
80	We now support conflicts and marketing and keep track of how many hours we are spending in that support. We are being more aggressive on cost recovery and billing our time. We are splitting the cost of databases with the other departments that use them.	Sep 21, 2009 7:23 PM
81	cancellation of titles; freeze on adding new titles; increase in photocopy charges	Sep 21, 2009 7:28 PM

Response Text		
82	Cut subscriptions, cut most supplementation. relied on electronic resources (esp. treatises)	Sep 21, 2009 7:28 PM
83	Subscription cancellations. Management of staff vacancies.	Sep 21, 2009 7:33 PM
84	very careful monitoring of new purchases computer upgrades may be made with refurbished rather than new products	Sep 21, 2009 7:36 PM
85	More scrutiny of all renewals and acquisitions; voluntary elimination of firm-provided lunch at departmental meetings; voluntary one-year suspension of attendance at national professional association meetings.	Sep 21, 2009 7:39 PM
86	Cancelling subscriptions in the face of severely rising costs.	Sep 21, 2009 7:39 PM
87	Fewer new purchases, have discontinued some titles that are now too expensive to be proactive	Sep 21, 2009 7:42 PM
88	Individual newspaper and other nonessential publication cancellations; review all subscription renewals; enter into library management agreements with publishers.	Sep 21, 2009 7:42 PM
89	We are trying to get fully staffed again. Lost a position in October 2008, gained it back in August 2009. Lost a position in January 2009; trying to get it back now.	Sep 21, 2009 7:43 PM
90	Print and online database cancellations, but this is a usual activity performed each year.	Sep 21, 2009 7:44 PM
91	Be very careful in how we spend our money.  We expect further cuts that will have a bigger impact on us.	Sep 21, 2009 7:47 PM
92	Reduced operating hours, reduced materials budget.	Sep 21, 2009 7:47 PM
93	We are continuing our usual tight scrutiny toward purchases and renewals. We are unable to travel.	Sep 21, 2009 7:53 PM
94	Comment: The only reason we have not suffered budget cuts and have been permitted to fill two vacant positions is that we are applying for full ABA approval this year. Without that, I am certain we would have lost at least one of the vacant positions and not maintained our budget.	Sep 21, 2009 7:58 PM
95	Increased our electronic holdings Decreased meeting and workshop participation by staff	Sep 21, 2009 8:03 PM
96	Greater use of private funds, especially for travel; greater use of campus grant overhead funding; cancellation of print resources including a number of looseleaves and Shepard's; kept one staff position open; provided additional programs for law students to prepare them for legal research work during the summer and after graduation	Sep 21, 2009 8:04 PM
97	We are more careful when making purchases for the collection and we are reviewing use of electronic licenses very closely in order to ensure the cost of licenses are appropriate for the usage.	Sep 21, 2009 8:05 PM
98	Circuit Librarian meets regularly with AO cmtes & library judges, tracks appropriation bills & related legislation for advocacy purposes to gather support more fundings.	Sep 21, 2009 8:10 PM
99	Check w/attys. before renewing, noting cost, and asking whether they still have a need for the publication.	Sep 21, 2009 8:17 PM
100	Closer monitoring of every expenditure. Looking for discounts wherever possible.	Sep 21, 2009 8:18 PM
101	Reduce spending on strategic initiatives.	Sep 21, 2009 8:18 PM
102	20 % acquisition reduction; ceased cd-rom network in main library, cancelling all duplicate titles @ annex location.	Sep 21, 2009 8:19 PM
103	cancelling anything we can cancel, using vendors for training, no increases in budget for 2010. Note on staff pay raises question above - our staff is represented by a union, so increases are bargained and cannot be eliminated by my employer.	Sep 21, 2009 8:19 PM

Response Text		
104	Eliminating unnecessary titles, cancelling print, not buying new databases unless essential, negotiating reductions in existing subscription costs, cancelling deskset copies, etc.	Sep 21, 2009 8:27 PM
105	I have become more aggressive in asking vendors reduce their % increases.	Sep 21, 2009 8:27 PM
106	Trying to stay on top of budget and subscriptions. Cutting in all ways possible. Staff was just cut last Thursday(9/17/2009)	Sep 21, 2009 8:28 PM
107	I am eying renewals to see if the book is being used; if not we will cancel. We recently moved and planned only 10 years expansion space. The building will probably last 30-40 years. This means we anticipate more use of computer search engines and less use of books.	Sep 21, 2009 8:30 PM
108	Reduced binding. Reduced purchases for local offices' collections. Cut some subscriptions.	Sep 21, 2009 8:44 PM
109	Negotiated better pricing from large publisher.	Sep 21, 2009 8:47 PM
110	Conducted title-by-title review of all subscriptions; additional layers of review for new services	Sep 21, 2009 8:49 PM
111	Review all renewals with eye to cancelling as much as possible	Sep 21, 2009 8:49 PM
112	We have been cutting duplicate and non-essential print titles.	Sep 21, 2009 8:50 PM
113	We have cancelled publications that we know are not being used. We have been more specific regarding publication renewals - do we still need these publications and/or updates we have received. We are trying to trim down and make sure that we are only paying for updates of publications that are being used by the attorneys.	Sep 21, 2009 8:54 PM
114	Constantly reevaluate what subscriptions we have	Sep 21, 2009 9:09 PM
115	We are analyzing all contracts and renewals to renegotiate pricing and to determine if subscriptions can be dropped. We are scrutinizing new purchases more closely and saying no more often.  Re: answer in #10 above, we will only be sending more staff, because the 2010 conference will be local, requiring no additional travel or housing costs. Were the conference elsewhere, the answer would probably be that we'd send less than in the past.	Sep 21, 2009 9:20 PM
116	cancellations	Sep 21, 2009 9:23 PM
117	Providing students with more employment as we can.	Sep 21, 2009 9:25 PM
118	I'm taking a good hard look at what we can do without. Also am canceling multiple copies & some office copies.	Sep 21, 2009 9:27 PM
119	Our big changes and cuts took place prior to March 2009. We've been in survival mode since then and anticipate no increase in budget, salaries, etc. in 2010.	Sep 21, 2009 9:38 PM
120	Reduced total staff from 3 full-time positions (librarian, paralegal and clerk) to one full-time position (librarian) supplemented with volunteers to assist the librarian.	Sep 21, 2009 9:50 PM
121	Big cuts in serial subscriptions; picking up costs for the law school in the areas of classroom technology and subscriptions like SSRN and exam software.	Sep 21, 2009 10:10 PM
122	Relooked at how we re doing things	Sep 21, 2009 10:10 PM
123	No overtime, constantly monitoring whether we have duplicate coverage (so something could be cancelled).	Sep 21, 2009 10:12 PM
124	Cutting titles - examining costs of supplementation and, where peripheral, cutting.	Sep 21, 2009 10:19 PM
125	We have eliminated some jobs	Sep 21, 2009 10:37 PM
126	Didn't pay for AALL 2009 conference, which they always had before  Weeded library collection	Sep 21, 2009 10:46 PM

Response Text		
127	Shrink print collection; eliminate duplication; be more proactive to help attorneys prevent billing questions from clients  Also: a note above - my firm has had paycuts this year - that was not an option on question #7.	Sep 21, 2009 10:58 PM
128	Elimination of duplicates in print, elimination of print titles which are in "our plan" with online databases.	Sep 21, 2009 10:59 PM
129	When I took over this job from my predecessor this library was already facing a financial crunch due to stagnant filing fee revenue not keeping pace with increasing book & online costs. Court filing fees were raised in 2006 & the portion allotted to county law libraries was also raised. The revenue for this law library has increased, but I have continued the austerity measures that were taken when I started in 2002. Thus far this law library is financially OK & has not been financially impacted by the financial down turn that has affected the rest of the county.	Sep 21, 2009 11:06 PM
130	Continued cancellation of print subscriptions in favor of digital access.	Sep 21, 2009 11:24 PM
131	We are carefully reviewing all renewals and reducing dual format (paper and online) materials.	Sep 21, 2009 11:33 PM
132	We consolidated our operation and shutdown a branch in July 2008, saving about \$150,000 annually.	Sep 22, 2009 12:49 AM
133	I may be taking additional steps. Where I answered I don't know it's because we are doing contingency planning at our law school now. All administrators were asked what they would do if their budgets were cut, 5%, 10% and 15%.	Sep 22, 2009 1:16 AM
134	Canceled most of the regional reporters and digests.	Sep 22, 2009 2:33 AM
135	We now use a firmwide reference e-mail in order to take advantage of staff across all of our offices.  We are also thinking of cancelling those services that require filing in those offices with librarians that do not have a filer.	Sep 22, 2009 3:07 AM
136	Reduction of staff, on-line service contracts, books, and research services--drastic reductions in all areas	Sep 22, 2009 4:03 AM
137	Hired an outside filing service to replace a person who retired. Keep on cutting print subscriptions.	Sep 22, 2009 9:59 AM
138	Work harder, smarter. Really question what is needed and what is nice to have.	Sep 22, 2009 12:02 PM
139	Cancellations of books, various databases, water cooler; cancellation of Open House	Sep 22, 2009 1:00 PM
140	We have negotiated price with database vendors.	Sep 22, 2009 1:05 PM
141	Rigorous determination of what materials are needed.	Sep 22, 2009 1:27 PM
142	We have canceled most reporters, almost all law reviews and the Federal Practice Digest for a savings of nearly \$50,000.	Sep 22, 2009 1:40 PM
143	Making sure every item we pay for is necessary. Keeping a strict eye on cost recovery of online research. Promoting the research capabilities of the library which has led to an increase in billable hours.	Sep 22, 2009 1:48 PM
144	Collection rebalancing by eliminating duplication of materials in multiple formats. Buying fewer new print titles.	Sep 22, 2009 2:03 PM
145	Cancelled all out-of-state annotated statues and reporters, cancelled standing orders to updates for many treatise titles and form sets. Cut back office supplies and incidentals.	Sep 22, 2009 2:30 PM
146	We're all just hanging on for dear life! :-)) Humor seems to be the only thing that keeps everyone going.	Sep 22, 2009 2:42 PM
147	We are doing more marketing/branding of the library and the library services. Meeting with department leads to review titles they have to have v. want to have	Sep 22, 2009 2:51 PM

Response Text		
148	Significant cancellation of print resources in favor of electronic; streamlining of services, fewer people at the service desk, no food or reduced refreshments at library events, all librarians and staff taking on more duties than they had before.	Sep 22, 2009 3:30 PM
149	Moved print collection to online only	Sep 22, 2009 4:02 PM
150	Reduced our collections budget. Have not filled a part-time position, though we have not eliminated it. Greater education of faculty on purchase requests.	Sep 22, 2009 4:08 PM
151	We have taken a strong look at everything we purchase to decide if it is really necessary. We have also negotiated better contracts where possible.	Sep 22, 2009 4:23 PM
152	More aggressively reviewing all renewals.	Sep 22, 2009 4:25 PM
153	One of the firms for which I provided contract library services dissolved shortly after the senior partner's unexpected death.	Sep 22, 2009 5:14 PM
154	Cancelled print subscriptions for materials readily available online to help curb inflation and maintain a flat budget	Sep 22, 2009 5:37 PM
155	Spending less.	Sep 22, 2009 6:16 PM
156	Cut expenses wherever possible, mainly through subscription cancellations and reviewing costs for outside services, like filing services, etc.	Sep 22, 2009 8:01 PM
157	Continually re-evaluating our collection, and cancelling unused resources. Where possible, switching formats if we can negotiate a lower purchase/subscription price.	Sep 22, 2009 9:54 PM
158	Increased analysis of new acquisitions and renewals.	Sep 23, 2009 1:59 AM
159	Cuts in materials, mostly hard copy, some online services.	Sep 23, 2009 2:42 PM
160	We have discontinued a number of print subscriptions or reduced numbers of copies of print materials such as duplicate codes and numbers of deskset items distributed, renegotiated Westlaw and Lexis contracts, reduced the numbers of users for certain online database subscriptions; reduced training for which we pay and take advantage of as much free local or webinar training is possible.	Sep 23, 2009 8:18 PM
161	Raise money, write grants, & provided SCCLL standards to funding bodes.	Sep 23, 2009 8:55 PM
162	Reduction in publications	Sep 24, 2009 2:31 PM
163	Review every title and subscription, prioritize what is maintained and eliminate duplicate and seldom-used titles. Encourage court staff to migrate from print treatise subscriptions to same titles available via our online subscription to Lexis.	Sep 24, 2009 3:21 PM
164	Review of every item in all the libraries. Renegotiation of existing contracts and hardline negotiations of those due.	Sep 24, 2009 4:30 PM
165	We reduced our acquisitions and non-essential supplies and equipment budget.	Sep 24, 2009 9:27 PM
166	Trimming subscriptions wherever possible. Working with finance to capture and bill out as much online research as possible.	Sep 24, 2009 10:49 PM
167	Continuing to make cuts as we can.	Sep 25, 2009 2:48 PM
168	Print subscription cuts are being considered.	Sep 25, 2009 3:54 PM
169	We are very tight in spending. One Library clerk was laid off in Feb 2009 and hen another Philadelphia firm dissolved and we picked up attorneys and staff from that firm. The Library picked up 2 library positions, one professional and one paraprofessional but we did nto replace the Library Clerk.	Sep 25, 2009 7:38 PM
170	Our law library was asked to absorb our corporate library. we culled and cancelled many items and our now looking at staff reducitons.	Sep 28, 2009 4:47 PM
171	Cancelling subscriptions; adding non-library work	Sep 28, 2009 4:47 PM
172	Cut unnecessary items and duplicate copies.	Sep 28, 2009 4:47 PM
173	We have always been fiscally conservative and we will continue to be.	Sep 28, 2009 4:47 PM
174	Reduce book subscriptions and change online services	Sep 28, 2009 4:47 PM
175	Reduction of print resources.	Sep 28, 2009 4:48 PM
176	Cutting print and shifting more to online resources, reducing our library space	Sep 28, 2009 4:49 PM

Response Text		
177	Cancellation of several print titles. Conducting all research as cost effectively as possible; aggressively encouraging ROI on CALR; not attend AALL nor SLA annual meetings; and general cut back on departmental costs.	Sep 28, 2009 4:50 PM
178	Salary reduction of 20% Reduction of office copies of books Reduction of various subscriptions.	Sep 28, 2009 4:51 PM
179	Cancellation of library resources	Sep 28, 2009 4:51 PM
180	library budget was cut 50%	Sep 28, 2009 4:52 PM
181	Deletion of reporters and digests to fund purchase and maintenance of treatise. Cancellation of some print and electronic subscriptions where there is roughly comparable coverage under our Westlaw subscription.	Sep 28, 2009 4:53 PM
182	Cut back on travel, external training, capital expenditures. Made cuts to print collection and focused on better realignment of the collection between print and electronic. Upgraded our intranet.	Sep 28, 2009 4:55 PM
183	We are conducting a very deep review of all library expenses. We have eliminated over 125 titles over the past 16 months.	Sep 28, 2009 4:56 PM
184	Cancellation of materials and canceling contracts for on-line databases	Sep 28, 2009 4:56 PM
185	We have cut our Media budget by 20% in order to maintain staff positions.	Sep 28, 2009 4:58 PM
186	We review every invoice -- we ask for discounts for all new purchases or renewals  Scrutinizing ALL costs of doing business and choosing the most economical option whenever possible.  In 2009 we paid our own reg fee to the AALL --since it was in DC travel was not an issue. I expect that the firm will not fund prof mtg attendance for law librarians in 2010.	Sep 28, 2009 5:01 PM
187	Cuts, cuts, cuts to every budget category, especially the print subscriptions and professional travel.	Sep 28, 2009 5:02 PM
188	significant cuts in subscriptions and new purchases.	Sep 28, 2009 5:02 PM
189	We have reduced the size of the library in conjunctions with planned move to new office space and smaller footprint for the library.	Sep 28, 2009 5:03 PM
190	We are encouraged to cut wherever possible. There are no "sacred cows"!	Sep 28, 2009 5:03 PM
191	We are creating more online products , and loose leaf texts that are not used	Sep 28, 2009 5:04 PM
192	Trying to cut any subscriptions that are no longer necessary; trying to make the best use of our on-line research services	Sep 28, 2009 5:12 PM
193	We reduced our staff last year so haven't had to do so since March 30. We did have a resignation and filled the position by hiring an individual from another department within the firm at a much lower salary. The other deparatment was not allowed to fill the position opened by the individual joining the library.	Sep 28, 2009 5:18 PM
194	We had a budget reduction, but not severe enough to affect our services.	Sep 28, 2009 5:19 PM
195	Increased our write for order program. Eliminated some social events such as a new faculty reception.	Sep 28, 2009 5:24 PM
196	We are reconsidering materials held in multiple formats. We have no mandate to maintain an "archival collection" so we can choose among formats.	Sep 28, 2009 5:25 PM
197	Cutting research staff drastically in early March led to a centralized research desk across all 15 offices rather than in individual offices Getting approval for all expenses and renewals of titles.	Sep 28, 2009 5:26 PM
198	*canceled many titles *reassigned work of vacant positions *moved monies from operations lines to information resources lines *	Sep 28, 2009 5:28 PM
199	No budget increase for 2010	Sep 28, 2009 5:29 PM

Response Text		
200	Reduction in materials and services purchases.	Sep 28, 2009 5:30 PM
201	We are streamlining all tech services functions--reevaluating the materials that must be checked in. We are in extreme budget cut mode--all reporters except the official state one cut. Most looseleaf treatises are being discontinued, marked not current and the user directed to the free version that we have licensed in electronic, or the version that is fee-for-use. We are returning many supplemental materials that are separately sold.	Sep 28, 2009 5:31 PM
202	The library is on a path to close its doors on January 1, 2010. The idea to transform the library into a pro se center takes time and leadership on the part of court administration. Time is running out as 2009 budget is almost up. As for leadership, the structure of the court administration has sabotaged itself in this case, preventing from any change happening in a timely manner (or at all).	Sep 28, 2009 5:53 PM
203	I, the Director, have been laid off as of July 31, 2009	Sep 28, 2009 6:16 PM
204	Cut the library budget, and postponed major purchases.	Sep 28, 2009 6:27 PM
205	No mandatory cost cutting, but many voluntary efforts	Sep 28, 2009 6:28 PM
206	Canceled items that can be found in other libraries or online.	Sep 28, 2009 6:56 PM
207	Cutting publications, planning for space reduction	Sep 28, 2009 6:57 PM
208	Reduced travel, provided more lower cost or free research alternatives to be used for client research.	Sep 28, 2009 7:01 PM
209	Has been canceling subscriptions and reducing opening hours	Sep 28, 2009 7:06 PM
210	cancelling serial titles and databases, ordering many fewer monographs, not filling open positions, reducing all expenditures.	Sep 28, 2009 7:08 PM
211	In order to protect our monograph acquisitions budget, we are cancelling print journal subscriptions (if available anywhere online and if overly expensive) and re-evaluating some of our online subscriptions. We have had no budget cuts this past year but have learned our budget will be cut 10% next year (2010/11).	Sep 28, 2009 7:12 PM
212	Cuts to subscriptions	Sep 28, 2009 7:13 PM
213	Ongoing review of standing orders and subscriptions for possible cancellation.	Sep 28, 2009 7:17 PM
214	Have not had any impact - yet. The staff reduction we experienced was due to retirement of someone who was not performing.	Sep 28, 2009 7:46 PM
215	We are taking measures to cut out all duplication of materials in our collection in both print and electronic format. Purchases of new material are reviewed very carefully and not approved if there are other avenues for obtaining the information.	Sep 28, 2009 8:04 PM
216	Since we have a zero budget we are compiling lists of reputable free resources on the web.	Sep 28, 2009 8:17 PM
217	Employee laid off in January of 2009. Costs for new materials and for unneeded subscriptions kept down.	Sep 28, 2009 8:20 PM
218	We are delaying in filling open FTEs. We are reviewing expenditures for print and online materials, and making cuts where warranted.	Sep 28, 2009 8:26 PM
219	We've been reviewing our collection development practice and tried to cut out unnecessary subscriptions to serials.	Sep 28, 2009 8:32 PM
220	They eliminated the position of the information professional/ librarian.	Sep 28, 2009 8:35 PM
221	While we have had no nominal cuts in our budget, we have had no increases either, resulting in real (after inflation) cuts. As a result, we have been terminating many (not all) print subscriptions, including primary sources and periodicals, when such information is duplicated online. I also have delayed filling a vacant position to save some money, though the position will be filled.	Sep 28, 2009 8:49 PM
222	Aggressive cutting of print materials; likelihood of bidding online vendors against each other and dropping some services if vendor does not respond to our requests for more attractive pricing of all products and services.	Sep 28, 2009 9:58 PM

Response Text		
223	Cancelled subscriptions; decreased acquisitions budget; laid off part-time employees	Sep 29, 2009 1:17 AM
224	Cut print law report subscriptions. Cut some print looseleaf subscriptions to one year updates.	Sep 29, 2009 12:01 PM
225	prudent outlook on library costs in general	Sep 29, 2009 12:40 PM
226	Curl up and lay low	Sep 29, 2009 1:17 PM
227	We have cut our subscriptions by more than 50% and put our essential West print subscriptions under a maintenance agreement (Westpack)	Sep 29, 2009 1:35 PM
228	We have been careful with funds for years - many items are updated only periodically, and we cancel items that are not being used.	Sep 29, 2009 3:47 PM
229	Cut subscriptions and new purchases.	Sep 29, 2009 4:16 PM
230	Try to be as proactive as possible in providing service and reviewing costs.	Sep 29, 2009 4:21 PM
231	Watching expenses, training on the products we own, not purchasing new products.	Sep 29, 2009 4:33 PM
232	We are reviewing our collection to cease receiving unnecessary extra volumes such as Tables of cases accompanying out-of-state materials in preparation of possibly having a reduced budget for FY2011.	Sep 29, 2009 5:32 PM
233	Aggressively cutting back on print subscriptions that are not used heavily; Trying to reduce attorney office copies of certain books.	Sep 29, 2009 7:37 PM
234	eliminated reporters, eliminated some current awareness publications and signed up for free email Alerts, relied more heavily on Westlaw	Sep 29, 2009 8:41 PM
235	More careful monitoring of usage of online resources, price increases and value of products purchased.	Sep 29, 2009 11:24 PM
236	The firm is very small and the library collection ver basic. We're looking into cutting some print titles. Fortunately our WESTLAW contract is locked in for another year.	Sep 30, 2009 12:05 AM
237	No major new initiatives - sticking with the status quo Constant review of materials - cancellation of updates with annual ordering only	Sep 30, 2009 2:16 PM
238	close review of invoices and cutting of unnecessary publications	Sep 30, 2009 2:37 PM
239	Drastically cut back the book budget. Promote programs for Lawyers in Transition. Cut back on meeting attendance.	Sep 30, 2009 6:35 PM
240	reduced travel; moved money between accounts; stricter enforcement of faculty allowance	Sep 30, 2009 8:31 PM
241	We are very proactive in working with attorneys to look for subscriptions to cancel. I as the director look for creative ways to save money through contract renegotiations and more pushback with vendors on standard updates and new orders. I asked my team to come in 5% under budget.	Sep 30, 2009 8:40 PM
242	We continue to evaluate our collection for potential cancellations.	Oct 1, 2009 6:36 PM
243	I have cut \$30 from my book budget.	Oct 2, 2009 6:52 PM
244	Re-examined every print subscription and eliminated duplicate titles and those which are available through our on-line licenses.	Oct 5, 2009 2:55 PM
245	virtual reference desk with librarians from all offices answering questions from patrons firm-wide	Oct 5, 2009 2:56 PM
246	Careful about all acquisitions; close review of all invoices; putting off maintenance.	Oct 5, 2009 2:57 PM
247	We continue to review and eliminate underused subscriptions. While budget cuts are 7-10% this year, last year we cut 25%.	Oct 5, 2009 3:01 PM
248	EVERY library purchase must be okayed by department head and/or library partner. Consideration is being given to dropping either LEXIS or Westlaw.	Oct 5, 2009 3:06 PM
249	Prayer.	Oct 5, 2009 3:06 PM

Response Text		
250	This ia a comment on staff reduction. We were asked to stop using an outside filing service. I agreed to this only if the current library staff would not be responsible to do the work. I took the position that there are employees without enough work to keep them busy all day so someone else could help out. We now have a staffer from the recruiting department learning to do the filing.	Oct 5, 2009 3:07 PM
251	We are working harder, promoting the value of our services, and trying remain positive.	Oct 5, 2009 3:10 PM
252	Cancelled material not being used. Reduced attorney office use distributions. Reduced professional conferences. Reduced overtime.	Oct 5, 2009 3:16 PM
253	cancelling some paper subscriptions	Oct 5, 2009 3:16 PM
254	Moratorium on new book and subscription purchases unless absolutely necessary. Increased ILL transactions to borrow rather than buy. Cancelled over a hundred pay-as-released supplements. We've decided that if the book is vital, when it's requested, we will either overnight the supplement or if more than 1 supp has been missed, order the book on a expedited basis. Attended local free professional development events or webinars rather than travel or pay registration fees for conferences. Make sure that every penny going out the door only pays for vital standing orders and renewals.	Oct 5, 2009 3:20 PM
255	Very careful scrutiny of all subscriptions, and each is evaluated for usefulness and benefit vs. cost before renewing. Cancellation of some titles - this is an ongoing process. New acquisitions are greatly reduced.	Oct 5, 2009 3:22 PM
256	Consortial acquisitions decisions; consortial purchasing discounts; cutting serials subscriptions; reviewing workflow and services for efficiancies; identifying and eliminating legacy work; realligning human and financial resources where most needed per organizational mission.	Oct 5, 2009 3:23 PM
257	Cancellation of many resources	Oct 5, 2009 3:26 PM
258	cancelling certain subscriptions	Oct 5, 2009 3:28 PM
259	Cut \$200,000 in subscriptions, did not fill vacant position.	Oct 5, 2009 3:28 PM
260	Aggressive collection review.	Oct 5, 2009 3:37 PM
261	It is all about doing more with less. We are thinking about downsizing or eliminating Westlaw. We are cancelling / purchasing fewer secondary sources and reference sources. We are asking vendors to hold us at 2008 prices or offer discounts for renewing.	Oct 5, 2009 3:38 PM
262	Discontinuing printed materials.	Oct 5, 2009 3:41 PM
263	We have been much more creative in utilizing resources. On many occasions we resort to networking with our colleagues who may have the print resources which we have had to cancel.	Oct 5, 2009 3:49 PM
264	We continue to look very closely at every expenditure and have cut materials. We have renegotiated our major online contracts	Oct 5, 2009 3:51 PM
265	Cancelled Lexis and many print updates.	Oct 5, 2009 4:08 PM
266	Elimination/weeding of underutilized sources	Oct 5, 2009 4:29 PM
267	Complied with University request to submit budget requests that represented 3%, 5% and 7% reductions; University decided to go with the 5% reduction in operating budgets	Oct 5, 2009 4:41 PM

Response Text		
268	<p>There is no actual "hiring freeze" but the University requires that all staff position be justified and approved before advertising. Also, they are now taking 50% of all funding for a staff line, making it very difficult to fill a vacancy (this does not apply to academic lines).</p> <p>Although there have no been budget cuts since 3/2009, it is still a real possibility during this budget cycle. In anticipation, the library is carefully looking at all subscriptions to see where cuts can be made, especially for materials available in multiple formats.</p>	Oct 5, 2009 4:45 PM
269	We cancelled duplicate materials including items in print & online. We continue to evaluate all subscriptions & purchases.	Oct 5, 2009 4:56 PM
270	Very limited travel; cutting of serials and databases	Oct 5, 2009 5:01 PM
271	Drastically cut print and online resurces.	Oct 5, 2009 5:13 PM
272	We are canceling about \$100,000 a year in traditional materials to transfer funds to databases.	Oct 5, 2009 5:37 PM
273	Looking closely at material expenditures with eye to cancellations and viewing all travel expenditures and any discretionary spending cautiously. Looking at partnering with outside groups to handle library technical functions. Funding for this will necessitate decrease of spending in other areas.	Oct 5, 2009 5:52 PM
274	Do more with less	Oct 5, 2009 6:12 PM
275	Although there is a hiring freeze for full time employees, we are allowed to fill two part-time positions for the time being.	Oct 5, 2009 7:08 PM
276	library materials cancellations, reduced operating budgets, temp staffing.	Oct 5, 2009 7:09 PM
277	Taking care to learn about new products and bibliography, and vigilantly scrutinize the collection development plan for ways to economize and provide the best service possible.	Oct 5, 2009 7:21 PM
278	Looked for things to trim a little more enthusiastically, and new purchases probably have to clear a higher bar.	Oct 5, 2009 7:40 PM
279	Cancelled many expensive print titles and will rely on electronic access. We are being more careful about all purchases and support for professional development.	Oct 5, 2009 8:31 PM
280	Reduced purchase of treatises in hard copy that are available through our on-line contracts. Cut multiple copies of reporters. Cancelled National Reporter System and ourt of state statutes and case law, instead relying on on-line subscriptions for these materials.	Oct 5, 2009 8:40 PM
281	Successfully introduced state legislation to increase filing fees the primary source of funding.	Oct 5, 2009 9:31 PM
282	Do more with less in terms of research, training, and vendor negotiations.	Oct 5, 2009 9:38 PM
283	Cut services, centralised more services, but also demand has been reduced anyway.	Oct 5, 2009 10:10 PM
284	Cancel duplicate subscriptions. Bibliographic acquisitions are reduced. Reduce travel and other expeditures.	Oct 5, 2009 11:00 PM
285	No increase in budget which means cutting some subscptions to maintain satus quo. Have cut Lexis.com - only have Westlaw now	Oct 6, 2009 1:34 AM

# AALL Economic Outlook Follow-up Survey

What services can AALL provide to help law libraries and law librarians cope with the current economic challenges?		
		Response Count
		176
<i>answered question</i>		176
<i>skipped question</i>		252

Response Text		
1	presentation skills workshops	Sep 21, 2009 6:31 PM
2	Look into group health insurance.	Sep 21, 2009 6:31 PM
3	Keep doing what you are doing. Reconsider the current fight with West and look for partnerships--not hostility.	Sep 21, 2009 6:32 PM
4	Continue offering webinars to allow those who can't travel to continue to participate and learn.	Sep 21, 2009 6:32 PM
5	no tsure	Sep 21, 2009 6:33 PM
6	Reduce registration fees. Fight for lower hotel fees. Offer more webinars, free. Help develop alternative research resources, perhaps partnering with Cornell's LII.	Sep 21, 2009 6:34 PM
7	Inexpensive webinar professional development programs	Sep 21, 2009 6:35 PM
8	Continue to educate librarians in cost cutting ideas and ways to promote library use withing the law firm environment.	Sep 21, 2009 6:35 PM
9	Help librarians understand how to positoin themselves during this time of upheval in the practice of law...skills training in roi, negotiating with vendors, etc.	Sep 21, 2009 6:37 PM
10	Find me a job.	Sep 21, 2009 6:37 PM
11	Do not charge registration fees to conferences for speakers/moderators/coordinators who are AALL members.	Sep 21, 2009 6:38 PM
12	Publish articles in legal administrator magazines about the value libraries and librarians bring to the law firm. How we/they are worth the expense.	Sep 21, 2009 6:38 PM
13	Public Law Libraries are more vulnerable to budget problems because we in general depend upon local county funding which is provided differently in each state and county.	Sep 21, 2009 6:39 PM
14	Have the annual meetings somewhere more affordable and/or lower the costs. I pay for everything myself and just can't afford these meetings on my salary.	Sep 21, 2009 6:39 PM
15	Travel grants to programs and more webinars are good as well for those who cannot travel.	Sep 21, 2009 6:39 PM
16	The webinar held on the 16th regarding contracting for electronic services was excellent. More programs like this are very helpful. More advocacy with publishers is also helpful.	Sep 21, 2009 6:41 PM
17	Present programs along these lines.	Sep 21, 2009 6:41 PM
18	Provide a centralized location to allow all members to compare notes, lessons learned, and best practices.	Sep 21, 2009 6:42 PM
19	please continue these surveys.	Sep 21, 2009 6:42 PM
20	Carefully select locations for annual meetings that offer accomodations and services that are reasonably priced.	Sep 21, 2009 6:42 PM

Response Text		
21	None. Educational programming would be helpful, but is not as useful in the midst of the economic problems as it would be before; AALL should continue its career resources and support for library staff whose positions are eliminated.	Sep 21, 2009 6:43 PM
22	More watchdogging on vendors	Sep 21, 2009 6:43 PM
23	Foster/sponsor the sharing of resources between libraries so that those of us who have had to cut titles can still get the information from other libraries that still have that title.	Sep 21, 2009 6:44 PM
24	AALL should could help by providing more tech training and public relations. After the West, Do you know your librarian's first name, fiasco, AALL should team up with SLA's Alignment Project and take out ads, alerting the public to how librarians help to save money. Also, sessions about how librarians can use their skills in none library jobs, such as E-Discovery and Investigations.	Sep 21, 2009 6:44 PM
25	Negotiate with vendors for more rational pricing. Support and promote open source information.	Sep 21, 2009 6:44 PM
26	Webinars Contract negotiation skills (strategies on how to LOWER our online costs to vendors such as Westlaw and Lexis - without cost recovery as an option)	Sep 21, 2009 6:44 PM
27	- more members only webinars	Sep 21, 2009 6:44 PM
28	NOTHING. Legal publishers are now monopolies. They do not even need to answer to a "higher authority" any longer, nor do they intend to, based on their refusal to participate in the Price Index. AALL could have asked any of us, and we could tell you that despite T-W having sent us all letters informing us that their prices would not exceed 10% increases over the prior year, they in fact, did increase their prices 11-13% AND now go on regular tears to revise their digest and Jurisprudence topics, as one example, regularly splitting out 3 books into 8-12 new volumes, to the tune of several thousand (unanticipated) dollars, from their cash-cow customers. AALL cannot and would not do anything about this. It is outrageous!	Sep 21, 2009 6:45 PM
29	educate C people - lobby with ALA ! free membership to laid off colleagues beat up on publishers esp west regarding pricing training training training for staff	Sep 21, 2009 6:48 PM
30	Push for increased media presence of the value of libraries and librarians in their organizations. Articles about the growth of libraries and expanding roles of librarian staffs to counter-attack the endless stream of articles of shrinking libraries and the demise of books and library facilities.	Sep 21, 2009 6:49 PM
31	facilitate exchanging information about changes in databases, whether a new update really is worth the money (similar to the Spectrum blog book reviews); collect and distribute effective scripts to use with vendors, C-levels, customers, staff, etc.; collect, compile & distribute weekly a collection of elevator speeches that would have 2 or 3 options each week	Sep 21, 2009 6:50 PM
32	AALL is doing a great job with providing educational opportunities, career support. AALL continues to nudge major publishers to keep costs in check. If anything more, perhaps AALL could influence Thomson West to hold the unnecessary release of revised volumes such as with the overproduction of those for titles: McKinney's New York Consolidated Laws, New York Digest 4th, New York Jurisprudence 2d.	Sep 21, 2009 6:51 PM
33	Distance learning since travel to professional associations is so limited.	Sep 21, 2009 6:52 PM
34	Keep membership costs as low as possible. We need each other now more than ever.	Sep 21, 2009 6:52 PM
35	continue to survey the landscape, including movements toward single preferred providers between Lexis and Westlaw.	Sep 21, 2009 6:53 PM
36	lobbying publishers to reduce annual price increases for cosmetic updates (new case law but no new commentary for example) to looseleaf pubns. Revised pricing for electronic subscriptions to reflect value.	Sep 21, 2009 6:54 PM

Response Text		
37	Help encourage the ABA to put some teeth in its accreditation standards for academic law libraries. "Should" instead of "shall" is weasel language, and lets a university administration do whatever it wants to its law library. I appreciate the efforts of Barbara Bintliff and many others on this and related issues.	Sep 21, 2009 6:59 PM
38	Improve the Price Index by including certain vendors which have been imposing double-digit price increases. An annual salary survey, as opposed to biennial would be helpful	Sep 21, 2009 7:06 PM
39	As many grants as possible to attend annual meeting, workshops etc. keep people connected!	Sep 21, 2009 7:12 PM
40	Getting Thomson Reuters to provide pricing information would be a great help!	Sep 21, 2009 7:13 PM
41	Keep the information flowing -	Sep 21, 2009 7:15 PM
42	Provide more opportunities for librarians to discuss and share collection development changes in light of economic challenges.	Sep 21, 2009 7:16 PM
43	Grants are extremely important to allow individuals to continue their professional education and networking. Webinars that you offer are also valuable as individuals do not have to travel to attend.	Sep 21, 2009 7:17 PM
44	Provide additional webinars.	Sep 21, 2009 7:22 PM
45	Information on what other academic law libraries are doing.	Sep 21, 2009 7:33 PM
46	Continued efforts at webinar programs; availability of AALL meeting materials online.	Sep 21, 2009 7:39 PM
47	Encourage local chapters to have many, many networking events.	Sep 21, 2009 7:39 PM
48	clearly define the benefit of hiring a librarian, that librarians are responsible for technology services such as databases and online services. The general public does not see that. Stop many of the trite PR materials such as a Day in the Life or the library photo contest, trivializes librarianship and the importance of reliable access to research and open access materials for legal/intelligence purposes	Sep 21, 2009 7:42 PM
49	Continue to focus on the issue and share information.	Sep 21, 2009 7:42 PM
50	AALL could lower the cost of attending the annual convention by cutting another day and eliminating the banquet.	Sep 21, 2009 7:44 PM
51	Good communication about others problems. We can share in misery and be greatly that we are not as miserable as others.	Sep 21, 2009 7:47 PM
52	I look forward to the results of this survey - survey info like this is very useful to me.	Sep 21, 2009 7:53 PM
53	more reviews and comparisons of research tools, so that our collections can be leaner but still supportive of our researchers; more support for in-depth research on the use of legal information, so that we can make better decisions and better arguments about how roles in teaching and in managing collections	Sep 21, 2009 8:04 PM
54	Provide strategic initiatives & discounts or sliding scale fees for AALL CEs for those in need. More digital learning options w/ cross training. Provide helpful career planning tips. Teach advocacy on the grass roots level. These things are needed by librarians, libraries & pro pers to sustain service, to preserve jobs & to sustain training opportunities & efforts.	Sep 21, 2009 8:10 PM
55	Promote value of law librarians as the most cost effective resource for legal research. Reach out to employers to post job opportunities on the AALL job bank. Provide a forum for unemployed law librarians to network with employers.	Sep 21, 2009 8:18 PM
56	Foster "best practices" for coping with spending reductions.	Sep 21, 2009 8:18 PM
57	best practices	Sep 21, 2009 8:19 PM
58	Not sure	Sep 21, 2009 8:28 PM
59	Prepare librarians for the future, so they can adjust to the changing needs of lawyers, judges and school administrators.	Sep 21, 2009 8:30 PM
60	Arrange book exchanges.	Sep 21, 2009 8:44 PM

Response Text		
61	Keep costs of programming low, provide us information about what we can do to provide better service for our customer base so we can make sure the attorneys understand how important the library staff are to their organization.	Sep 21, 2009 8:54 PM
62	More AALL educational opportunities without additional cost to the members. (More AALL2GO programs for free is a great start.)	Sep 21, 2009 9:20 PM
63	???	Sep 21, 2009 9:23 PM
64	Making vendors understand \$ doesn't grow on trees and we'd prefer to cut the "giveaways" if less marketing etc would stabilize pricing.	Sep 21, 2009 9:25 PM
65	Continue to provide assistance to attend AALL annual meetings, etc.	Sep 21, 2009 9:50 PM
66	Collecting information is helpful. Thanks.	Sep 21, 2009 10:10 PM
67	Information	Sep 21, 2009 10:10 PM
68	More financial aid.	Sep 21, 2009 10:12 PM
69	continue the price index.	Sep 21, 2009 10:19 PM
70	N/A	Sep 21, 2009 10:37 PM
71	help contain the cost of purchasing material	Sep 21, 2009 10:46 PM
72	Webinars on targeted, specific topics have been very helpful.	Sep 21, 2009 10:58 PM
73	It would be interesting to know how much money law firm's spend per lawyer for print and fixed-price databases.	Sep 21, 2009 10:59 PM
74	I think providing strategies for budgets-how to get the most for your dollars. Also how to fine tune your collection to save money. And how to cope with loss of personnel	Sep 21, 2009 11:06 PM
75	These surveys are of great help.	Sep 21, 2009 11:33 PM
76	You need to recognize that members likely have less and less time for volunteer work as they focus on doing more with less.  Travel is becoming increasingly problematic as we ask (or are asked) what we got for the money spent.  We likely need to rely more on our local AALL chapters and to focus stronger programming efforts their.  We need to be sure that what we write is worth the time it takes to read it. (We don't need lots of newsletters that open with lines that talk about how fast summer is gone etc. It's all about high value right now.	Sep 22, 2009 1:16 AM
77	Try to reduce costs associated with the annual meeting. The room costs are too high for someone to pay out of pocket.	Sep 22, 2009 2:33 AM
78	Promote professional aspects of the profession and need to have adequate staff in order to provide service.  Provide advice and resources to assist out of work librarians with locating employment in other fields.	Sep 22, 2009 3:07 AM
79	Administration needs to ask lawyers (our users) about our quality service- cuts are coming from those who don't even have any contact with us, librarians have low status -- we are the first to be cut in a law library office -- how can we improve our status?	Sep 22, 2009 4:03 AM
80	I am not sure.	Sep 22, 2009 1:00 PM
81	AALL press database vendors harder on producing good use statistics.	Sep 22, 2009 1:05 PM
82	Reduce AALL annual meeting registration fees and lodging costs by dipping into endowment funds.	Sep 22, 2009 1:21 PM
83	Put pressure on West and other providers to stop raising their prices in an economic downturn.	Sep 22, 2009 1:27 PM

Response Text		
84	This survey should have good information. Sharing information with colleagues is important	Sep 22, 2009 1:48 PM
85	Do everything possible to get vendors to hold the line on prices.	Sep 22, 2009 2:03 PM
86	Provide distributed/virtual educational and networking opportunities. Work with publishers to limit annual price increases for print and online sources.	Sep 22, 2009 2:30 PM
87	Work with vendors to encourage them to discontinue price increases in these challenging times. In 2008 and 2009 our client refused to let us raise our billable rates but our vendors continue to increase they prices 7 to 50 percent. Thus we have been forced to cancel products that in the past had been essential to the firm. Vendors don't seem to be getting it!! This is happening to firms all over the nation.	Sep 22, 2009 2:36 PM
88	Alternative career choices for those who can't find employment in libraries.	Sep 22, 2009 2:42 PM
89	We need to stay positive as a group, and act professional.	Sep 22, 2009 2:51 PM
90	Networking, career change training, job search training and resources, advocacy and PR for libraries	Sep 22, 2009 2:57 PM
91	Keep me informed on what is happening in the industry and the profession, and help me to know I am not alone in this. I want to hear about the solutions of others facing similar cutbacks... maybe a Spectrum issue highlighting 'Heroes' of the budget cut-back wars?	Sep 22, 2009 3:30 PM
92	If you conduct additional surveys, you might want to consider having more categories for answers (or allowing for a customized answer). For example, for average raises, we have both unionized and non-unionized staff; their raises are different amounts, and that information might be useful in considering overall impact.	Sep 22, 2009 4:08 PM
93	Just keep on doing what you are doing! The support and information are very helpful!	Sep 22, 2009 4:23 PM
94	* Underwrite webinars & other online seminars. * Consider Annual Meeting programming & costs * Consider alternative continuing education delivery methods. * Work with publishers to encourage them to keep prices down. * Consider offering special services to those who have lost their jobs.	Sep 22, 2009 4:25 PM
95	Pray!	Sep 22, 2009 5:14 PM
96	More webinars to facilitate prof. development. Give consideration to more regional meetings to reduce costs of travel.	Sep 22, 2009 5:37 PM
97	Networking and information sharing.	Sep 22, 2009 6:16 PM
98	Continue to provide training and resources to help with management issues.	Sep 22, 2009 9:54 PM
99	Transparnency with vendors on price increases; encourage alteranative structures for electronic licenses.	Sep 23, 2009 1:59 AM
100	Price projections from publishers, budget surveys	Sep 23, 2009 2:42 PM
101	More available more online courses (such as the Competitive Intelligence teleconference in July) instead of presenting courses through AALL Annual Meeting, since many people cannot attend.	Sep 23, 2009 8:18 PM
102	Provide more national statistics (more helpful than professional standards) for service level needed for geograpic areas based on population.	Sep 23, 2009 8:55 PM
103	Clearinghouse for information about how law libraries are handling economic challenges. This past year's reduction in the registration cost for the annual meeting was a great idea!	Sep 24, 2009 3:21 PM
104	Try to get publishers on board that times are hard and law libraries, regardless if private, non-profit or academic are not responsible for maintaining their annual profits.	Sep 24, 2009 4:30 PM
105	Information on how other libraries are managing and coping with budget issues.	Sep 24, 2009 9:27 PM
106	Make the price index as accurate and inclusive of major publishers as possible.	Sep 24, 2009 10:49 PM

Response Text		
107	I worked on the AALL Econ Status Committee and I truly believe that the Salary Survey is one of the most effective tools the library manager has. Educational programming is also wonderful. Denver is far and expensive but programming on the East Coast is great.	Sep 25, 2009 7:38 PM
108	?	Sep 28, 2009 4:47 PM
109	Help to identify core resources for popular topics as well as identifying overlapping titles. Thank you!	Sep 28, 2009 4:47 PM
110	Work with member libraries to try to institute programs involving consortium pricing with vendors. It is difficult to do, but if we all banded together, we could demand better discounts and possibly get them.	Sep 28, 2009 4:47 PM
111	WebEx on library cost reduction.	Sep 28, 2009 4:48 PM
112	Focus on low-cost value added solutions.	Sep 28, 2009 4:49 PM
113	Reduce cost as much as possible to encourage attendance at the annual meetings.	Sep 28, 2009 4:50 PM
114	Cost saving ideas....surveys of various issues ...such as one online vendor option.	Sep 28, 2009 4:51 PM
115	Keep dues increases to a minimum; keep registration fees as low as possible.	Sep 28, 2009 4:51 PM
116	Assist in the better coordination of ILL. OCLC helps but is not the entire answer.	Sep 28, 2009 4:55 PM
117	Keeping posted of the trends does help	Sep 28, 2009 4:56 PM
118	Lobby vendors for more realistic prices in the face of this economic downturn. Wouldn't they rather sell some products at a less expensive price than face mass cancellations of the products?	Sep 28, 2009 4:58 PM
119	AALL can collectively put pressure on publishers to cease increases for the near term Continue to hold West's feet to the fire re price survey -- I commend you for your courage in doing this in 2009 Free access to ALL placement services for unemployed or under employed librarians	Sep 28, 2009 5:01 PM
120	Management issues - how to align yourself with decision makers - what to cut in a budget - how to offer staff ways to keep them happy without pay increases - how to ensure you're doing worthwhile work for your organization - creating co-operative alignments	Sep 28, 2009 5:04 PM
121	Work with publishers to get them to hold down costs as much as possible	Sep 28, 2009 5:12 PM
122	Negotiate price reductions from West and other vendors. Get better hotel rates at AALL events, including Denver.	Sep 28, 2009 5:24 PM
123	Update articles defining the value of libraries/librarians to firms and law schools. Many deans are asking why we need libraries and many firms have laid off their librarians.	Sep 28, 2009 5:25 PM
124	Programs on reducing budget, being a solo librarian, emotional hardship of losing staff or job;	Sep 28, 2009 5:26 PM
125	educate publishers about the impact on library budgets -- they don't really believe that we cannot buy as much as we did before	Sep 28, 2009 5:28 PM
126	If you can't send money, how about political support when special interest groups introduce anti-library legislation?	Sep 28, 2009 5:30 PM
127	Opportunities to share ideas on budget cuts, on ways to deal with reduced staff. Blogs perhaps. Drafts of documents, curricula--like memos on value of the library function, training slides on cite checking or research topics	Sep 28, 2009 5:31 PM
128	Help training, financially, whatever, just help. I'm in better shape than most, and I am barely holding on to my house.	Sep 28, 2009 6:16 PM
129	make the annual meeting a virtual experience...	Sep 28, 2009 6:28 PM
130	Don't know	Sep 28, 2009 6:57 PM

Response Text		
131	Vendor licensing information, creative online contract arrangements, alternative billing arrangements for research services.	Sep 28, 2009 7:01 PM
132	None	Sep 28, 2009 7:06 PM
133	Budget tips	Sep 28, 2009 7:17 PM
134	Attract more brilliant researchers to the profession and acknowledge that we are going to need more intellectual, in-depth research and less physical processing/cataloging, etc. MODULES of librarianship are shifting (i.e., more research/reference in the private sector, less of everything else (though we also need brilliant catalogers/taxonomists)). Also, can you convince people who want to become academic reference librarians (we don't need so many of them) to become firm research/reference people instead? (We need more of those.) I think academia has too many credentialed reference librarians and law firms have too few.	Sep 28, 2009 8:20 PM
135	Continue to publish the price index of publications. Create and put on educational programs on how to manage library finances.	Sep 28, 2009 8:32 PM
136	Surveys such as these are a great deal of help. It would also help to have greater detail as to precisely what is being eliminated from collections.	Sep 28, 2009 8:49 PM
137	Maintain the quality of AALL's web site. Understand that many of us in the private sector have travel restrictions in place that make it unlikely we will be able to participate in regional or national programs.	Sep 28, 2009 9:58 PM
138	n/a	Sep 29, 2009 12:40 PM
139	Speeches from Winston Churchill..."Stay calm and carry on"	Sep 29, 2009 1:17 PM
140	Reduced rates at annual meetings for more members; more CE content online at AALL's website or live courses offered regionally. Take a more active role in keeping down the costs of legal publication.	Sep 29, 2009 1:35 PM
141	Lower price of annual meeting. More grants if you want people to attend the annual meeting.	Sep 29, 2009 4:16 PM
142	Best practices when under budget constraints.	Sep 29, 2009 4:33 PM
143	Continuing to provide cost increase averages/guidance.	Sep 29, 2009 7:37 PM
144	Why libraries and librarians are still needed - not everything is online and you cannot google everything.	Sep 29, 2009 11:24 PM
145	I don't know how, but anything to encourage legal publishers to not keep increasing prices.	Sep 30, 2009 12:05 AM
146	So far, I think AALL has done a great job with their online materials etc.	Sep 30, 2009 2:16 PM
147	More	Sep 30, 2009 8:40 PM
148	Run articles on how people are dealing with their situations. The networking aspect is the most important element the AALL provides.	Oct 2, 2009 6:52 PM
149	Project Management and Budget/Economic analytical skills. Support for networks of librarians and managers with similar concerns.	Oct 5, 2009 2:55 PM
150	Work to help keep price increases to a minimum. The vendors always increase their prices many times more than the cost of living.	Oct 5, 2009 3:01 PM
151	Talk to the vendors about their continuing to extort unconscionable profits from us	Oct 5, 2009 3:04 PM
152	Our local GPLLA cost containment presentations have been helpful as well as the monthly library director meetings--since we all seem to have similar problems.	Oct 5, 2009 3:06 PM
153	Lower costs; kick book publishers in the shins.	Oct 5, 2009 3:06 PM
154	Assist us with getting the message to our online and print vendors that things are very tight and they need to work with us to reduce costs but not quality content.	Oct 5, 2009 3:10 PM
155	I don't know.	Oct 5, 2009 3:16 PM
156	job searching skills, more postings and awareness of available jobs	Oct 5, 2009 3:16 PM

Response Text		
157	Offer free webinars or local chapter events with budgeting tips. Use the association's leverage to get concessions from legal publishers to hold increases to a minimum.	Oct 5, 2009 3:20 PM
158	More surveys comparing and contrasting online products. Seems as if law firms are moving towards a single online system of either LEXIS or West Law, not both, as a cost saving method. More analysis of electronic vs paper. Job banks for those who are laid off - educational opportunities that are free with membership since many of us have experienced a reduction in training/continuing education funding.	Oct 5, 2009 3:22 PM
159	writing articles that are positive rather than dismal and showing how libraries are constantly evaluating products, that we aren't just sitting there taking it. Part of the problem is that management does not seem to realize that there is a monopoly and that prices keep going up with no justified reason. They don't realize that we actually try to negotiate things down.	Oct 5, 2009 3:28 PM
160	Continue the AALL Price Index!	Oct 5, 2009 3:37 PM
161	AALL is doing a great job equipping librarians with the skill set to cope with the current economy.	Oct 5, 2009 3:38 PM
162	Programs which deal with coping with the ongoing economic issues we face.	Oct 5, 2009 3:49 PM
163	Webinars about various topics.	Oct 5, 2009 4:08 PM
164	Job bank - Continuing education	Oct 5, 2009 4:29 PM
165	Programs for librarians who are searching for new positions, such as programs about promoting yourself to employers, etc.	Oct 5, 2009 4:41 PM
166	Continue to make continuing ed available and affordable. Continue sharing this type of information.	Oct 5, 2009 4:56 PM
167	Make conferences more affordable with cheaper housing options	Oct 5, 2009 5:01 PM
168	/	Oct 5, 2009 5:37 PM
169	Information or clearinghouse on options for partnering (outsourcing)to handle library procedures (in our case cataloging and acquisition functions) when staffing no longer exists	Oct 5, 2009 5:52 PM
170	Pressure vendors to keep prices down.	Oct 5, 2009 7:09 PM
171	Education and networking.	Oct 5, 2009 7:21 PM
172	You need to stop reporting adverse results of surveys to external organizations--which then report only the bad news--and the bad news is then used by law firm managers to justify more cuts because "everyone else is doing it." You are (unwittingly?) helping law firm management further erode law firm library budgets.	Oct 5, 2009 8:24 PM
173	Professional management support and administrative support are critical now for the law librarian. Educational growth is of vital importance to the law librarian, but we will no be able to pay for these services through our employers - so webinars and continuing education materials need to be part of the annual subscription, not extra cost items.	Oct 5, 2009 8:40 PM
174	To see more certified programs on Ed2Go relating to competitive intelligence research, web development and not just audio of the annual meeting programs.	Oct 5, 2009 9:38 PM
175	Doing what you are doing - ideas keep flowing, keeping the publishers honest would be good (good luck), vidcasts/podcasts for professional education help bridge funding gaps.	Oct 5, 2009 10:10 PM
176	Information about how to deal with the economic situation. Communicate our problems to vendors and try to make deals to reduce or freeze prices.	Oct 5, 2009 11:00 PM